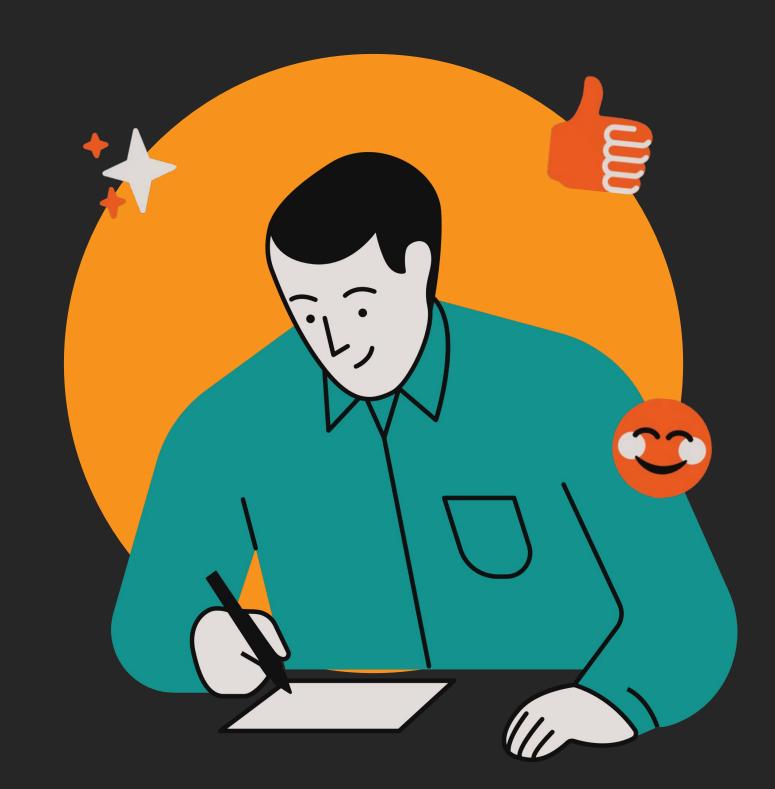
# Generative Al for Digital Analytics



# Al will replace you

# AI 'apocalypse' could take away almost 8m jobs in UK, says report

Women, younger workers and lower paid are at most risk from artificial intelligence save IDDD thinktank

FORBES > SMALL BUSINESS > ENTREPRENEURS

### Al Is Taking Your Job. Here's What To Do About It.

Jodie Cook Senior Contributor ©

Jodie Cook covers ChatGPT prompts & AI for coaches
and entrepreneurs.



Business / Tech

#### Elon Musk says Al will take all our jobs



By Samantha Murphy Kelly, CNN

2 minute read · Updated 7:04 PM EDT, Thu May 23, 2024









"It will mean that 95% of what marketers use agencies, strategists, and creative professionals for today will easily, nearly instantly and at almost no cost be handled by the AI — and the AI will likely be able to test the creative against real or synthetic customer focus groups for predicting results and optimizing. Again, all free, instant, and nearly perfect. Images, videos, campaign ideas? No problem."

Sam Altman, CEO, OpenAl



martinbroadhurst @ 1m









#### what is the role of a digital analyst

#### Sources

Digital Analyst: Unveiling the Insights Behind the Profession

(9) datascientest · 1

What Does a Digital Analyst Do? -DemandJump

🗍 demandjump - 2

digital analyst job description - Analytics -KDR Talent Solutions

kdrtalentsolutions · 3



#### ☆ Answer

A digital analyst plays a crucial role in helping organizations understand and optimize their digital performance. Here are the key aspects of a digital analyst's role:

#### **Data Collection and Analysis**

Digital analysts are responsible for gathering and analyzing data from various digital sources, including:

- Websites
- Social media platforms
- Online advertising campaigns
- Mobile applications

They use r relevant



Ask follow-up

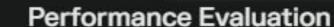














#### digital analysts provide valuable insights and recommendations

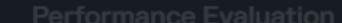
#### Data Collection and Analysis

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- Social media platforms
- Online advertising campaigns
- Mobile applications











Q Search for articles...

All Collections > ChatGPT > Extracting Insights with ChatGPT Data Analysis

### Extracting Insights with ChatGPT Data Analysis

A personal AI analyst for business users and experienced data professionals

Updated over a week ago

#### Interacting with tables in ChatGPT

When you upload a file, ChatGPT will automatically create an interactive table view that allows you to scroll through your data and view all of your rows and columns.

Film	n Locations In San F	rancisco			± ⊬ <sub>3</sub>
	Title	Release Year	Locations	Fun Facts	Pro
1	Experiment in Terror	1962	The Sea Captain's Chest (Fisherman's Wharf)		Col Cor

Interacting with tables in ChatGPT

Editing and creating tables with ChatGPT

Visualizing your data with ChatGPT

Common types of analysis

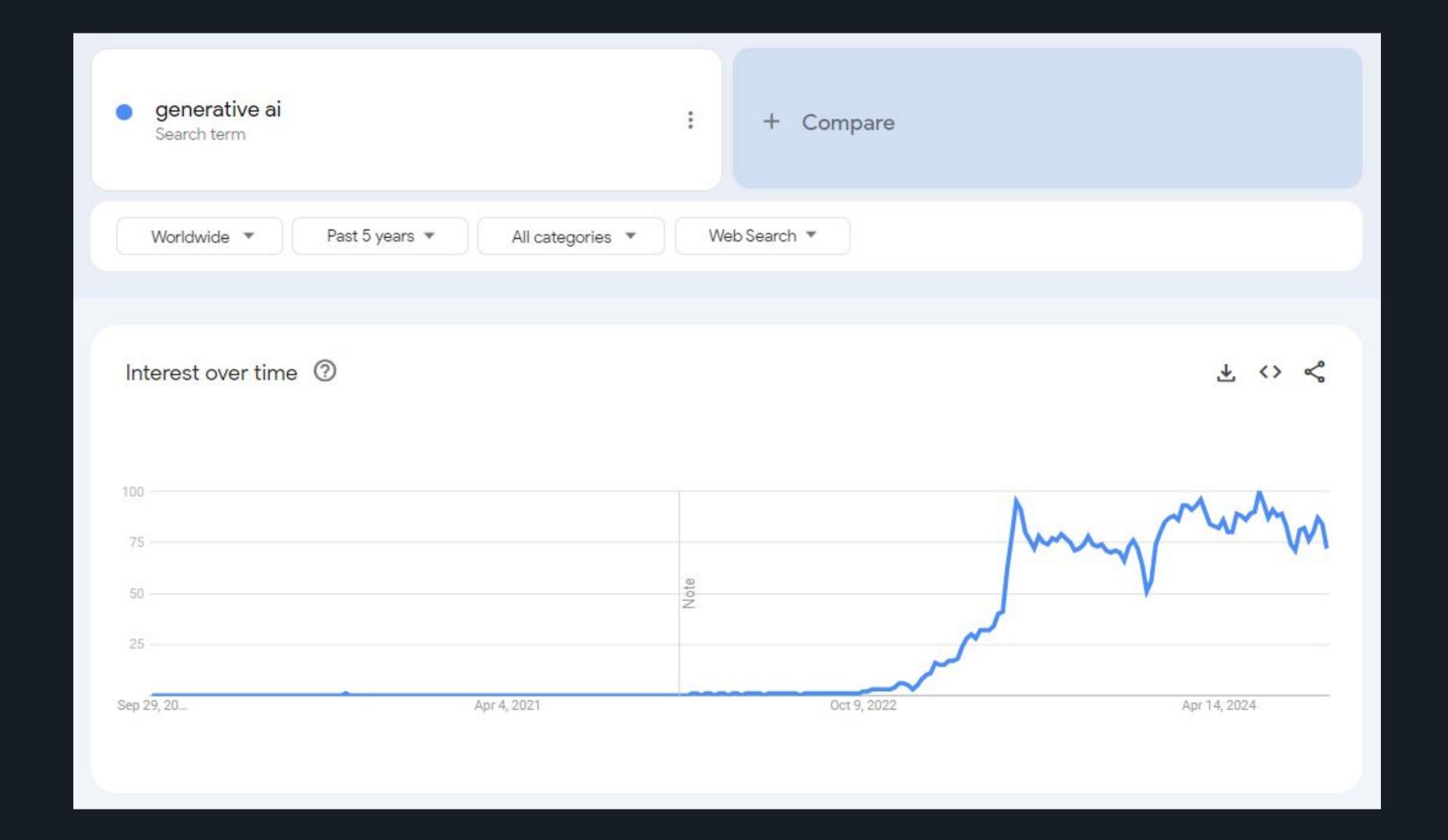
Anomaly detection and mitigation

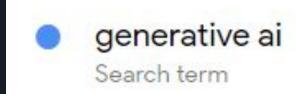
Aggregation & integration

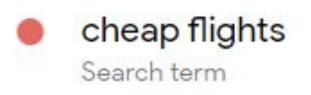
Advanced statistical analysis



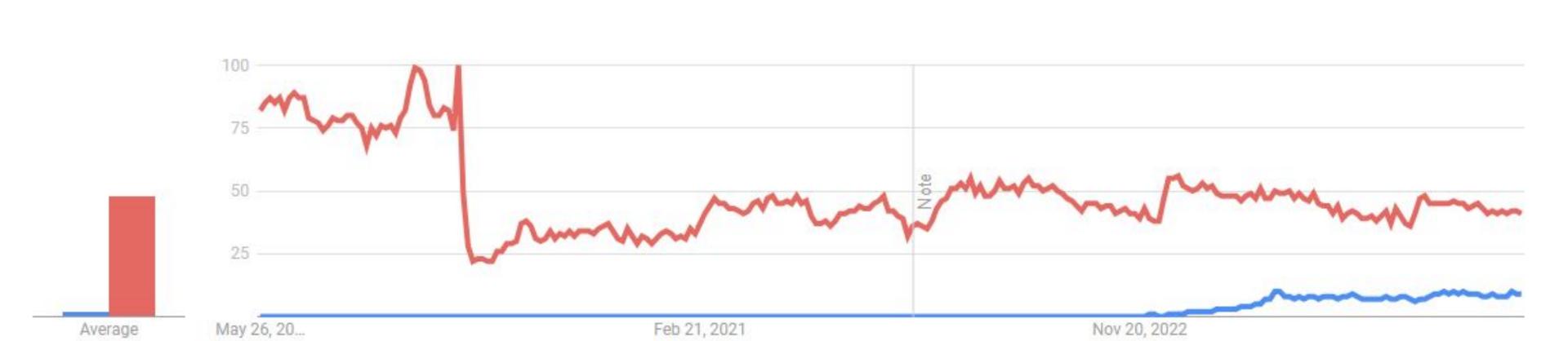


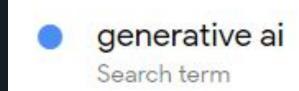


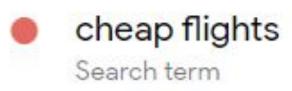


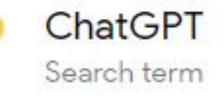




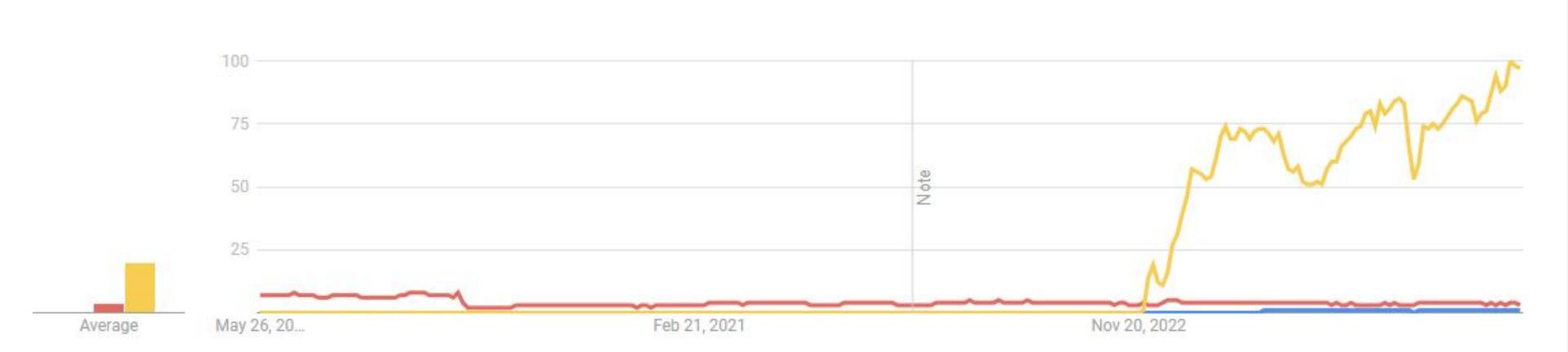


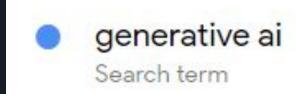


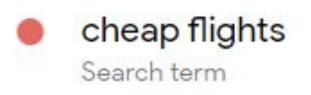




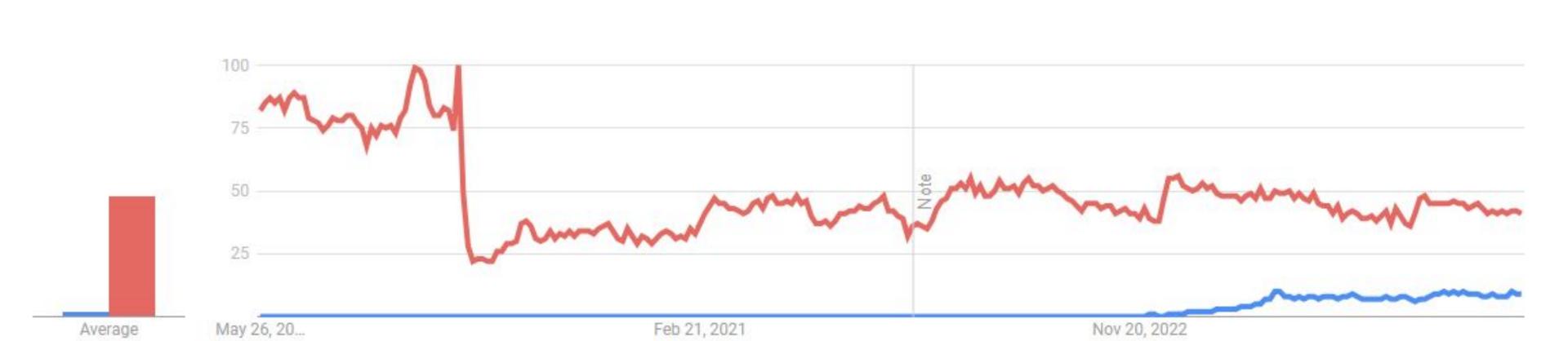
















I have attached an image of google trends data show a decline across different english speaking countries for the term "cheap flights" ###

Run some analysis. Give me some insights into global travel and the decline in interest for certain products.

The provided image showcases Google Trends data for the term "cheap flights" across four English-speaking countries: the US, UK, Canada, and Australia. Here is an analysis and insights into the trends and what they might imply about global travel and the decline in interest for certain products:

#### **Analysis of Google Trends Data**

- 1. United States (US):
  - The graph shows a spike in interest followed by a steady decline.
  - · Post-spike, the interest stabilises but remains lower than the initial period.
- 2. United Kingdom (UK):
  - There is a noticeable peak, followed ↓ 3 significant drop.

The state of the s



Message ChatGPT



#### **Insights into Global Travel Trends**

#### Decline in Interest for "Cheap Flights"

- General Decline: The term "cheap flights" has seen a consistent decline in interest across all four countries. This suggests a shift in consumer behaviour or priorities when it comes to travel.
- Economic Factors: Rising airfares, economic instability, and changing travel policies could be contributing factors. As economies recover from the pandemic, the cost of flights may have increased, making "cheap flights" less prevalent or harder to find.
- Consumer Behaviour: There might be a growing preference for value over simply low cost.
   Travellers could be prioritising comfort, flexibility, and health safety over merely finding the cheapest option.

#### Impact of COVID-19 on Travel

- Initial Peak: The initial spike in the search for "cheap flights" likely correlates with the easing of travel restrictions, where consumers were eager to travel after prolonged lockdowns.
- Subsequent Decline: The sharp decline for wing the peak might be due to several reasons:
  - Travel Uncertainty: Ongoing travel restrictions, guarantine measures, and fluctuating

### Al will replace you



### In the near term...

# absolutely not



# Get help with planning

I have launched an ecommerce website. I am using Shopify.

I am setting up google analytics 4 but I don't know what to do beyond the basic configuration. I am not a developer but I can add tracking code, copy api keys, create integrations but I can't write code.

Help me create an approach to digital analytics that will enable me to monitor my website performance, see at a glance what is working and what is not, and put in place a system for weekly, monthly, quaterley analytics tasks and optimisations. Give me detailed instructions. I have launched an ecommerce website. I am using Shopify.

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< 2/2 >



#### 1. Setting Up Google Analytics 4 on Shopify

#### A. Install a GA4 Integration App

Since Shopify doesn't natively support GA4, the easiest way for non-developers to integrate GA4 is

by using a Shopify app. Here are steps to do that:

#### 1. Access the Shopify App Store:

Go to the Shopify App Store.

#### 2. Search for a GA4 Integration App:

- Use keywords like "GA4 integration" or "Google Analytic
- Popular apps include:
  - Elevar GA4 Integration: Automates GA4 setup and
  - Analyzify: Offers a complete GA4 and GTM setup.
  - Littledata: Provides advanced e-commerce tracking

#### 3. Install the App:

- Click on the app you prefer and select Add app.
- · Follow the on-screen instructions to install it on your Sh

#### **B. Connect Your GA4 Property**

- 1. Create a GA4 Property:
  - · Log in to your Google Analytics account.
  - · Click Admin at the bottom left corner.

  - In the Property c
  - Enter your prope
  - Set your time zo
  - Click Next and fi
  - Click Create.
- 2. Get Your Measureme
  - In your GA4 prog
  - Select your web
  - Copy the Measu

#### • In the Account c 2. Creating Custom Reports and Dashboards

#### A. Use GA4 Analysis Hub

- 1. Access Analysis Hub:
  - In GA4, click on Explore in the left-hand menu.
- 2. Create Custom Reports:
  - Choose a template like E-commerce Purchases or start a Blank exploration.
  - Add dimensions (e.g., source/medium, product name) and metrics (e.g., revenue, conversion rate) relevant to your needs.

#### **B. Set Up Key Reports**

- 1. Acquisition Report:
  - · Shows where your users are coming from.
  - Go to Reports > Acquisition.
  - · Customize if needed.

#### 3. Setting Up Alerts

#### A. Configure Custom Alerts in GA4

- 1. Set Up Email Notifications:
  - In GA4, click on Configure > C
  - Although GA4 doesn't support Google Analytics Intelligence r
- 2. Use Google Analytics Intelligence:
  - Go to Reports and click on the
  - Click Create to set up custom
  - Define conditions (e.g., when r
  - Set up email notifications.

#### 4. Establishing Regular Analytics Tasks

#### A. Weekly Tasks

- 1. Review Key Metrics:
  - Users and Sessions: Monitor traffic volume.
  - Conversion Rate: Check the percentage of users
  - Revenue: Track weekly sales figures.
- 2. Analyze Traffic Sources:
  - · Identify top channels (e.g., organic search, paid a
  - Assess the performance of each source.
- 3. Monitor Site Engagement:
  - Look at metrics like Average Engagement Time a

#### 5. Optimization Strategies

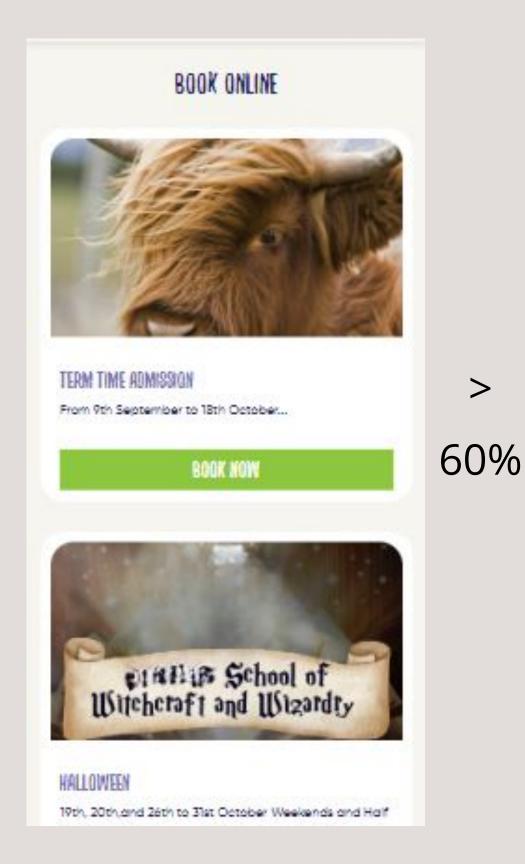
#### A. Website Performance

- 1. Improve Low-Performing Pages:
  - · Identify pages with high bounce rates or low conversion rates.
  - · Optimize content, layout, or calls-to-action.
- 2. A/B Testing:
  - Use tools like Google Optimize to test changes.

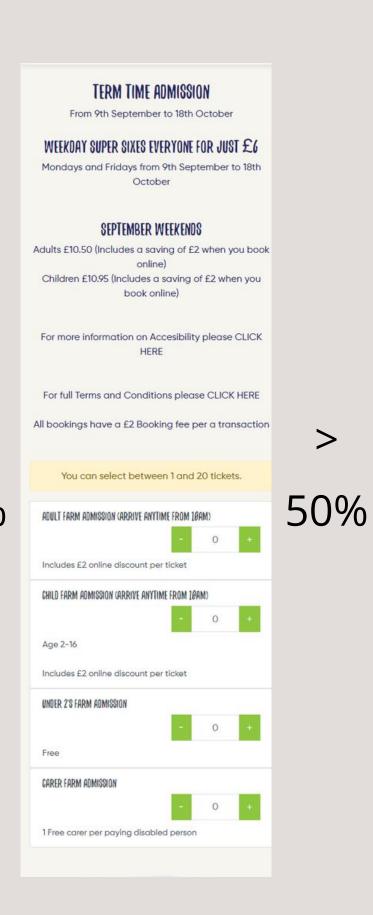
#### **B. Marketing Efforts**

- 1. Allocate Budget Effectively:
  - · Invest more in high-performing channels.
  - Re-evaluate or discontinue low-performing campaigns.
- 2. Enhance SEO:
  - · Use search term reports to optimize keywords.

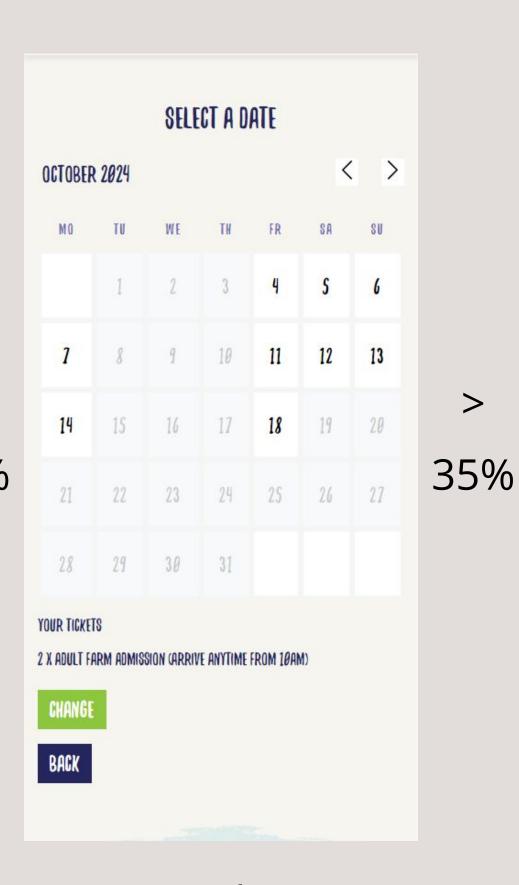
### Generate ideas at scale

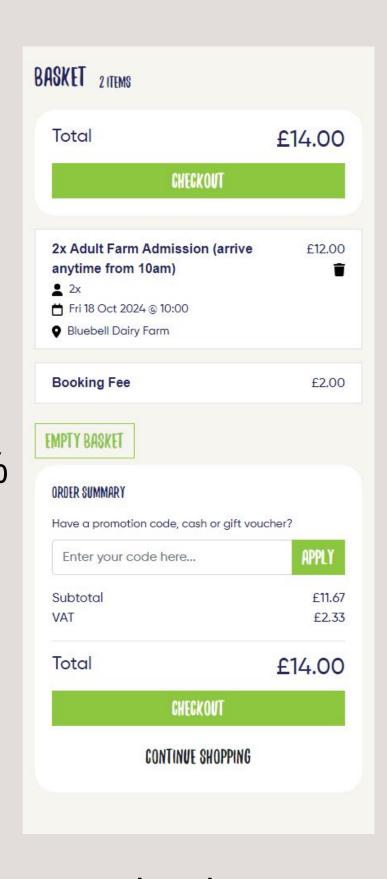


Soloction



>



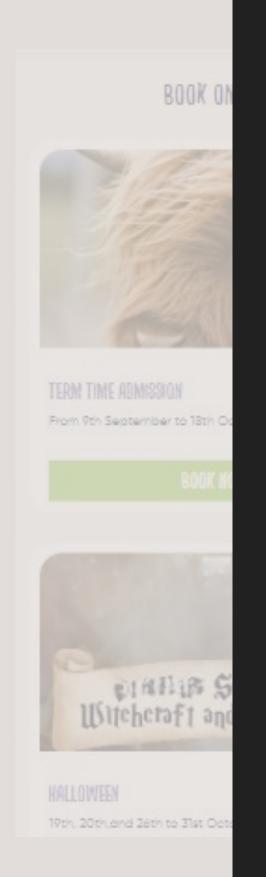


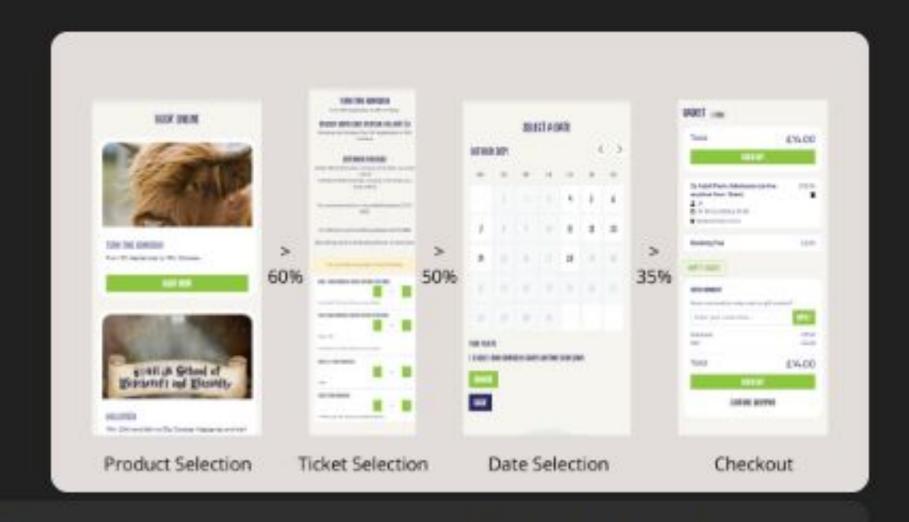
Product Ticket

Soloction

**Date Selection** 

Checkout





I have attached screenshots of our ticket purchasing checkout flow, including screenshots from mobile devices. Please review the flow and then provide a selection of CRO hypotheses that we can test to improve ticket sales. Also, provide a specific rationale for your suggestions. The percentages indicate the number of users progressing to the next step.

£14.00 mission (arrive £14.00 NTINUE SHOPPING

Product Date Selection eneckout



Based on the checkout flow you've shared, here are several Conversion Rate Optimisation (CRO) hypotheses to test, aimed at increasing the progression rates at each step. The rationale behind each suggestion is included to target potential friction points in the user experience.

#### 1. Reduce the Nu

- Hypothesis: Cons progression rate f
- Rationale: Users r multiple ticket op available ticket tyl process more intu

#### 2. Add More Info

- Hypothesis: Inclupricing and benef engagement and
- Rationale: Users r benefits. Highligh

#### 3. Pre-Fill Default Quantities or Use a Slider for Ticket Selection

- Hypothesis: Defaulting to a specific number of tickets (e.g., 2 tickets) or implementing a quick selection slider will increase the 50% progression rate from ticket selection to date selection
- Rationale: Users
   option reduces
   to the next step

#### 4. Highlight Ke

- Hypothesis: Hig dates/events wi
- Rationale: Some especially without nudge them town

#### 5. Simplify the Date Selection Interface

- Hypothesis: Optimising the date selection UI (e.g., by condensing or streamlining the calendar view or using a date range selector) will reduce abandonment at this stage.
- Rationale: The calendar interface may be overwhelming for users, especially on mobile devices.
   A simplified view that shows fewer steps or fewer available dates upfront could make the experience more user-friendly and less daunting.

#### 6. Display a Running Total Throughout the Process

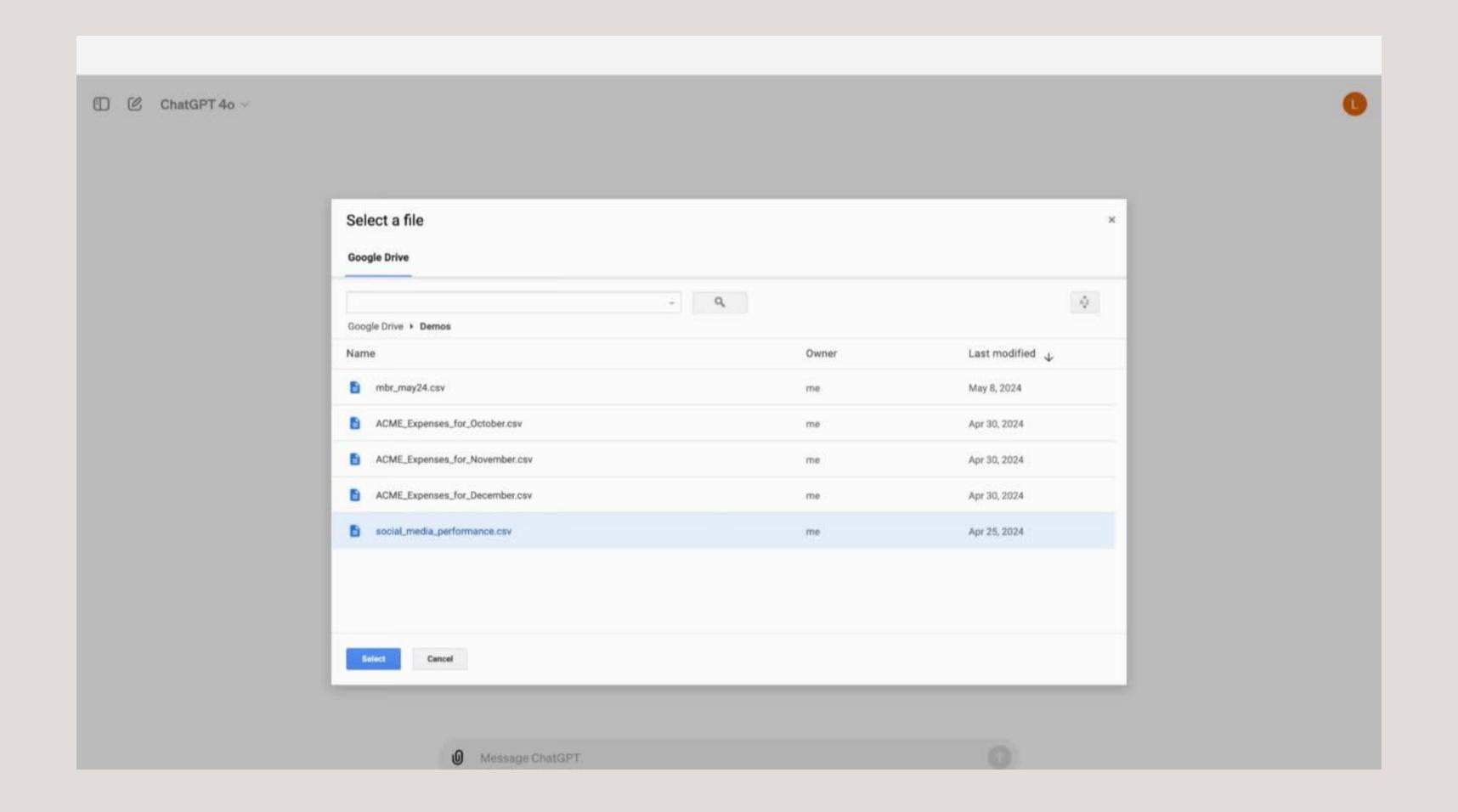
- Hypothesis: Displaying the running total cost (including fees and VAT) dynamically throughout
  the entire flow will increase conversions by providing users with clearer price transparency.
- Rationale: Price uncertainty can cause users to drop off. If they can see the total cost of their
  purchase (including booking fees) throughout the flow, they are less likely to abandon the
  purchase out of concern for unexpected fees at the end.

### Al will replace you

### assist Al will <del>replace</del>-you

### Explore your data with Al...

### ...but validate!



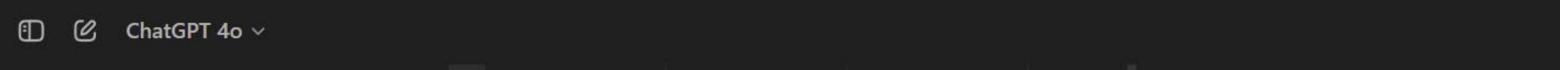
#### **Data Dictionary** Description Field Satisfaction level Departure and with the 10 Arrival Time convenience of Convenience the flight departure and Satisfaction level with the online Ease of Online 11 booking Booking experience from 1 (lowest) to 5 Satisfaction level with the check-in 12 Check-in Service service from 1

Analyse this dataset. Visualise it. Perform statistical analysis. Interpret the data and tell me what it all means.



f their flight Analyze satisfaction differences by travel class. Identify most impactful satisfaction factors. experience and their overall satisfaction. The data dictionary provides descriptions for each field in

Message ChatGPT

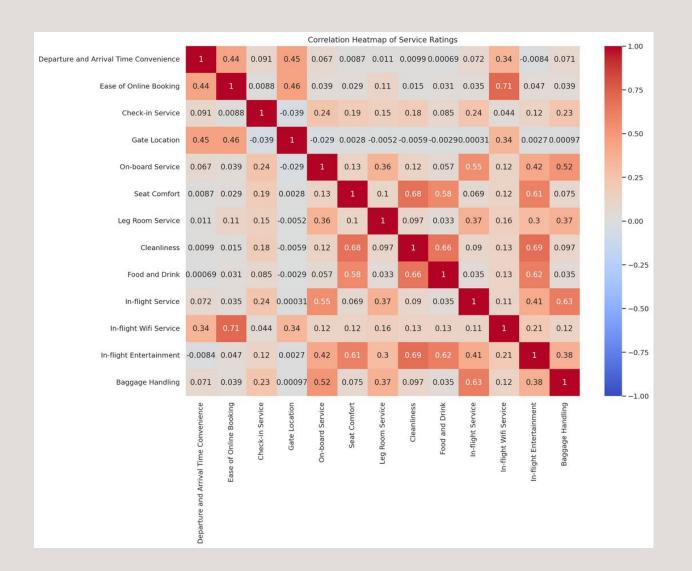


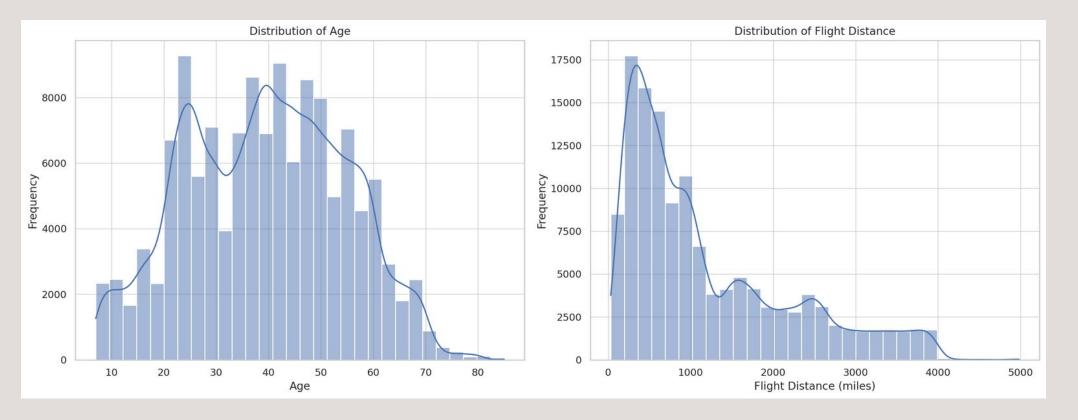
2	unique		2	
3	top		Female	
4	freq		65899	
5	mean	64940.5		39.427956 28
		27402 270010462		15 1100500,

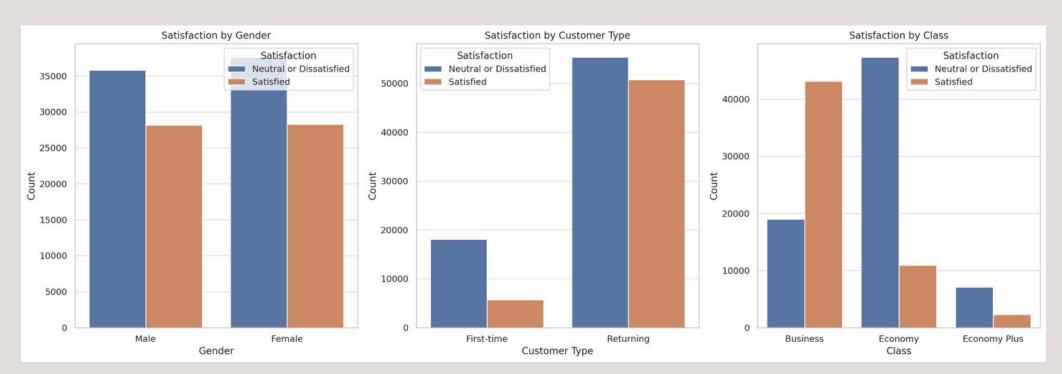
#### **Initial Analysis**

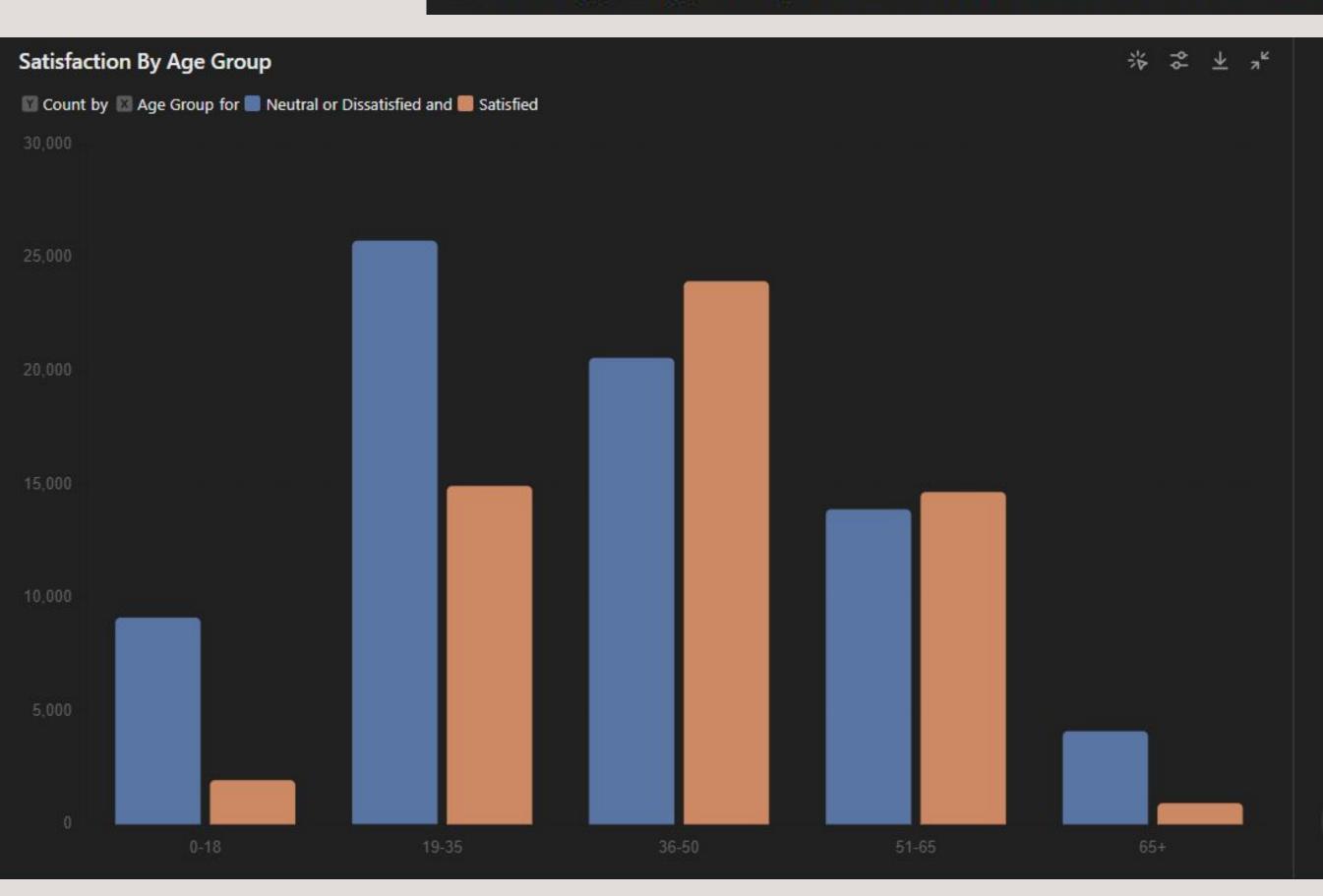
- 1. Passenger Demographics:
  - Gender Distribution: There are more female passengers (50.8%) compared to male passengers (49.2%).
  - Age: The average age of passengers is 39.4 years, with a standard deviation of 15.1 years.
     The youngest passenger is 7 years old, and the oldest is 85. ●











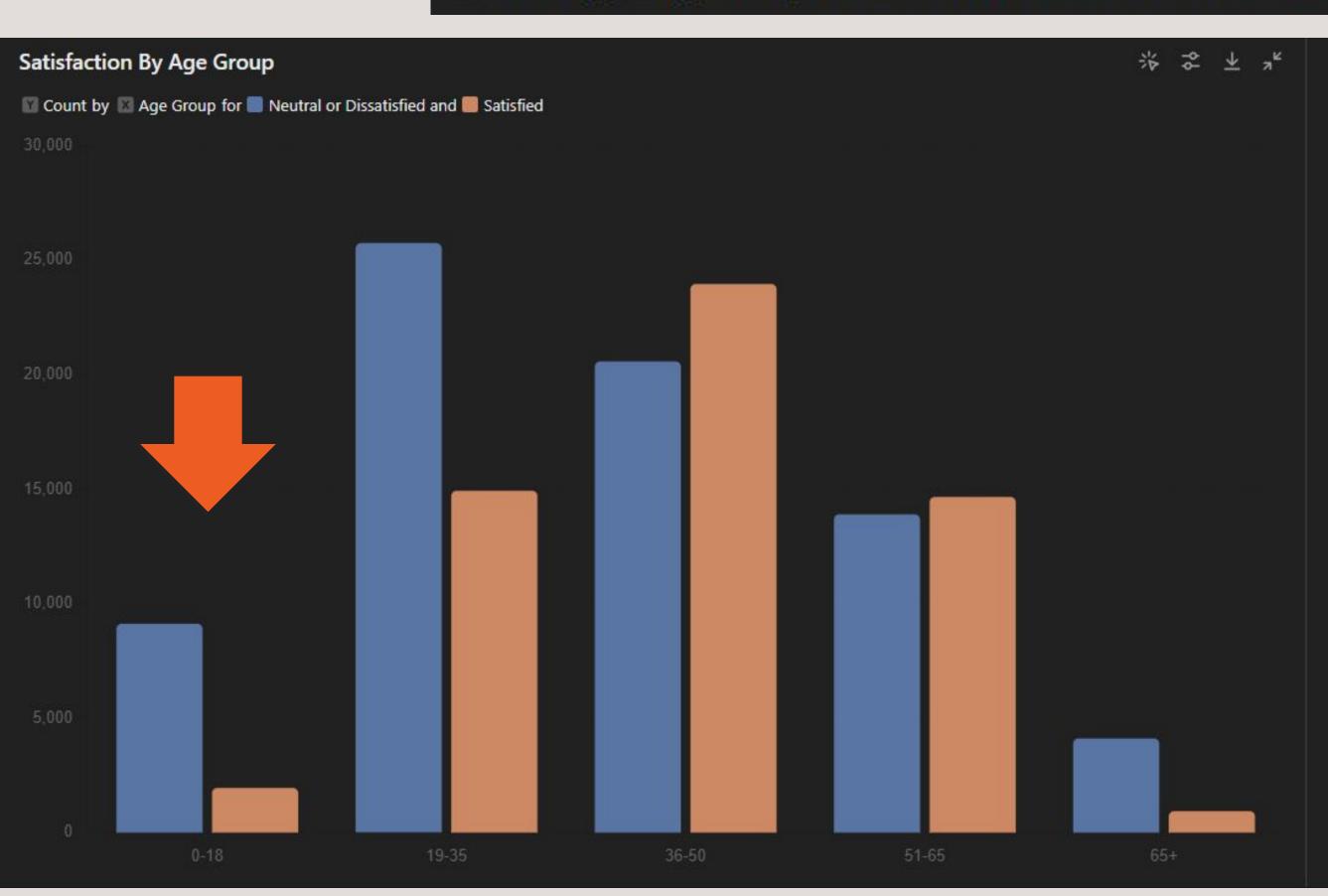
#### Interpretation of Satisfaction by Age Groups

- Age Group 0-18: This group has the smallest representation and shows a relatively balanced distribution between satisfied and neutral/dissatisfied passengers.
- Age Group 19-35: A larger portion of passengers fall into this age group. They display a higher count of satisfied passengers compared to neutral/dissatisfied ones.
- Age Group 36-50: Similar to the 19-35 age group, but with a slightly higher count of satisfied passengers.
- Age Group 51-65: This group also shows a higher number of satisfied passengers, indicating strong satisfaction in this middleaged demogra, √.c.



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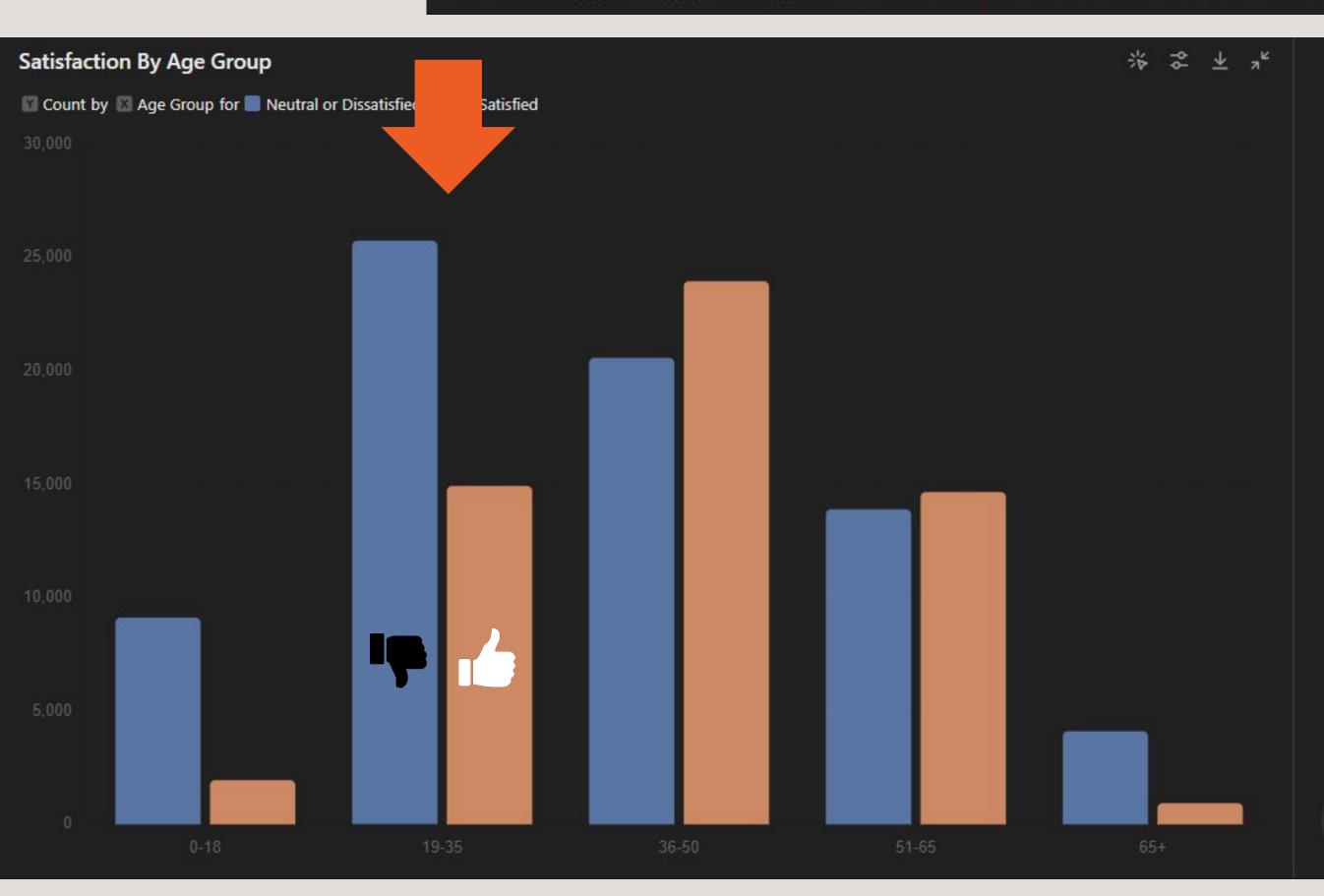


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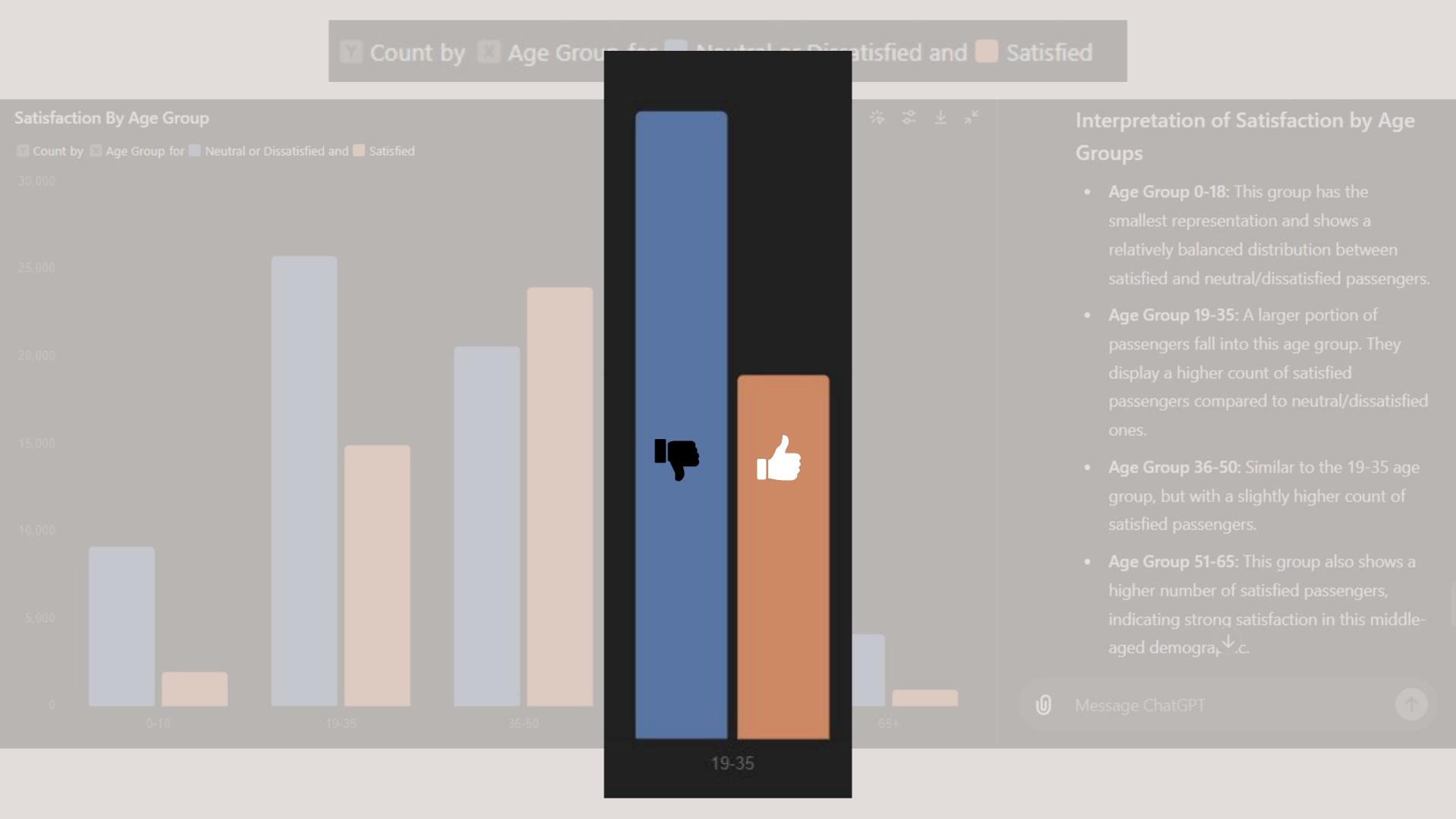


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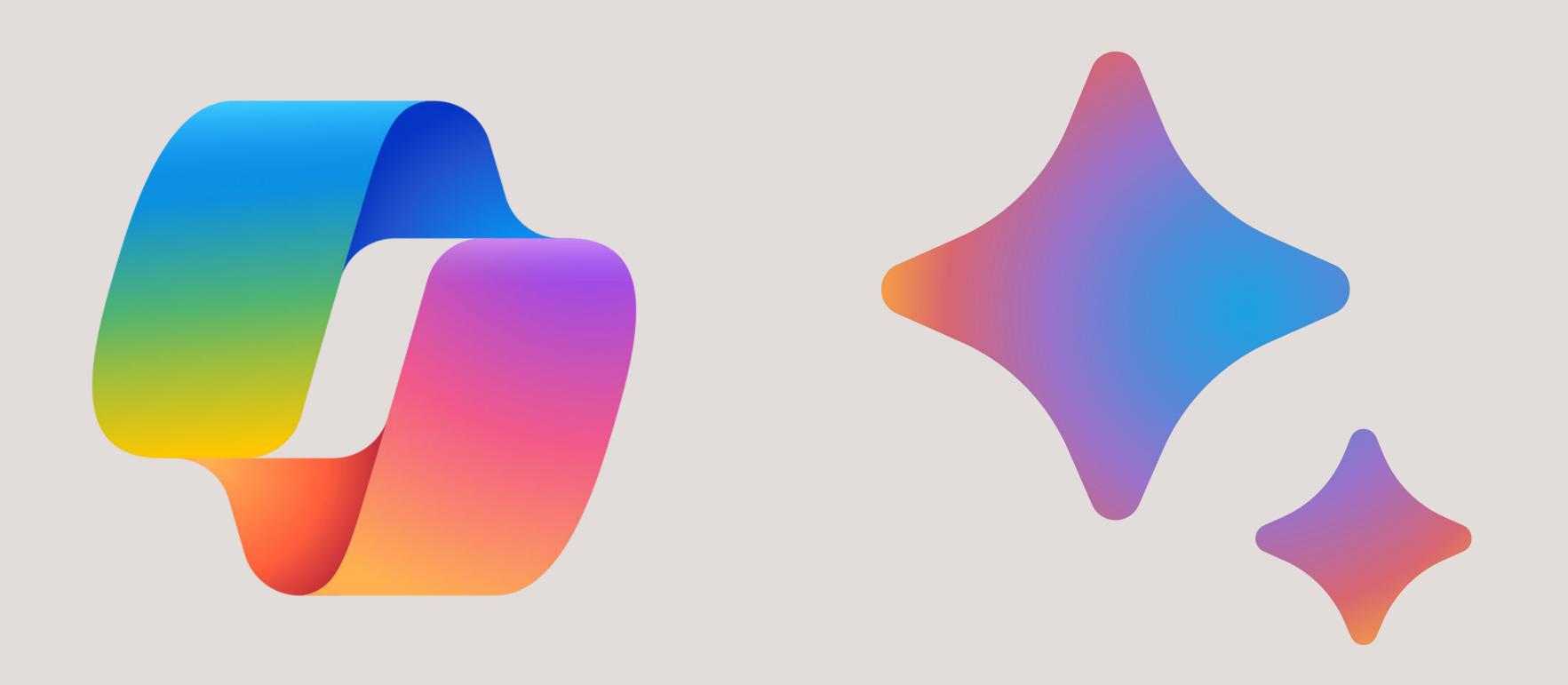
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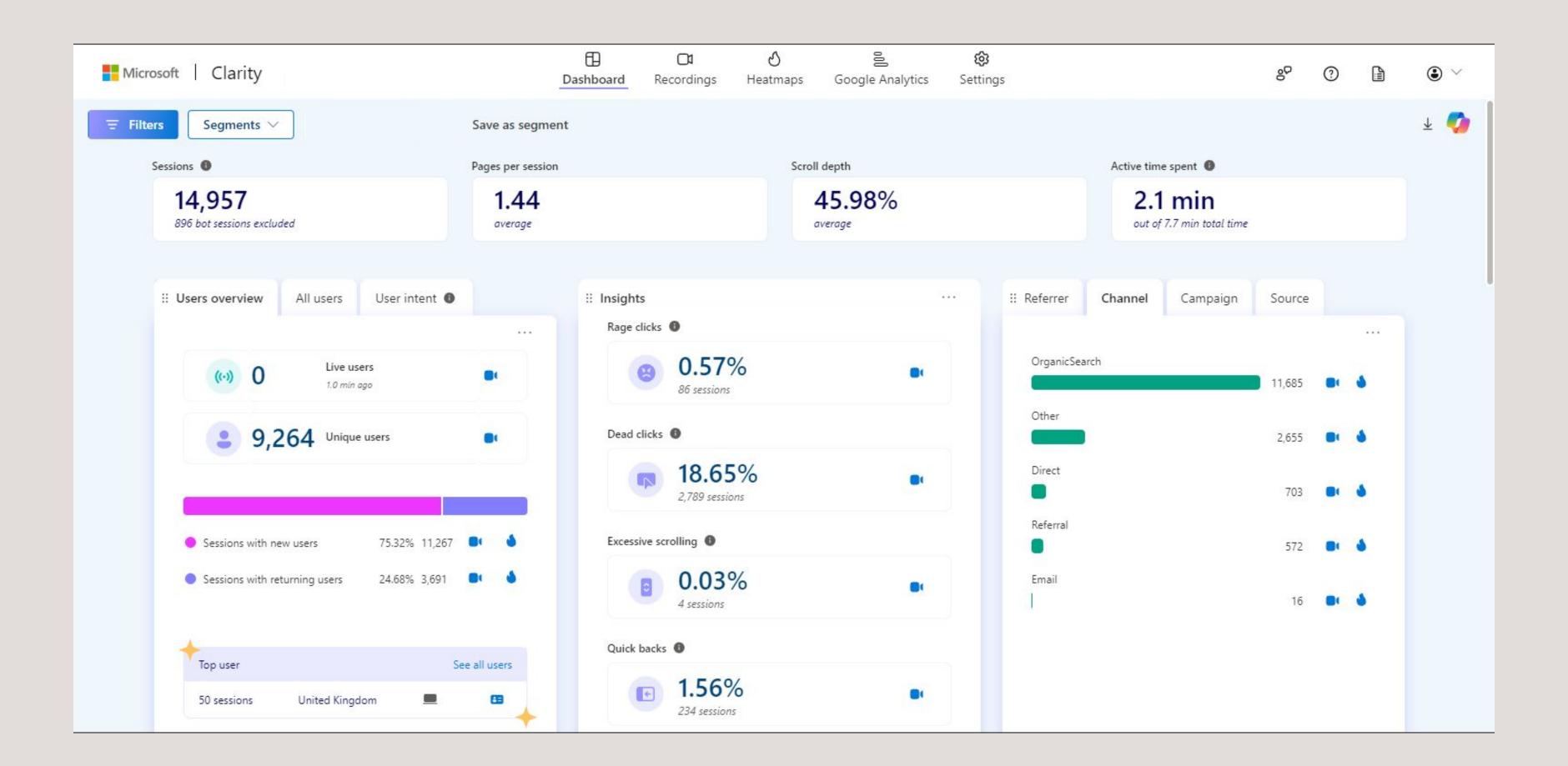






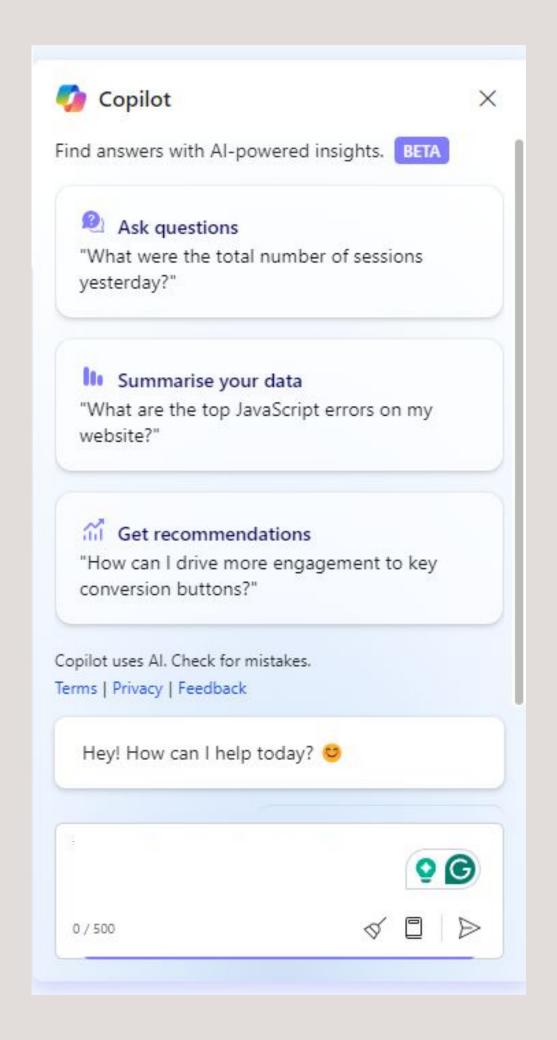
# Use the in-app assistants

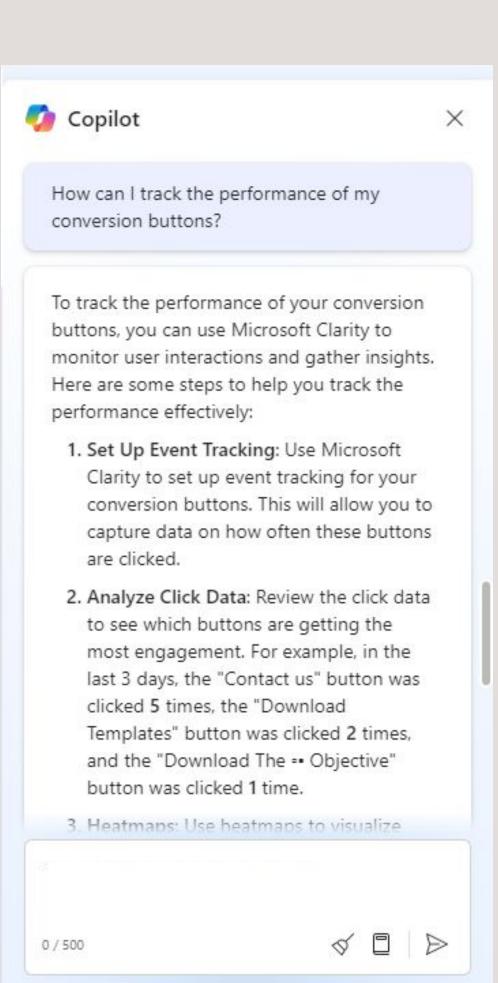


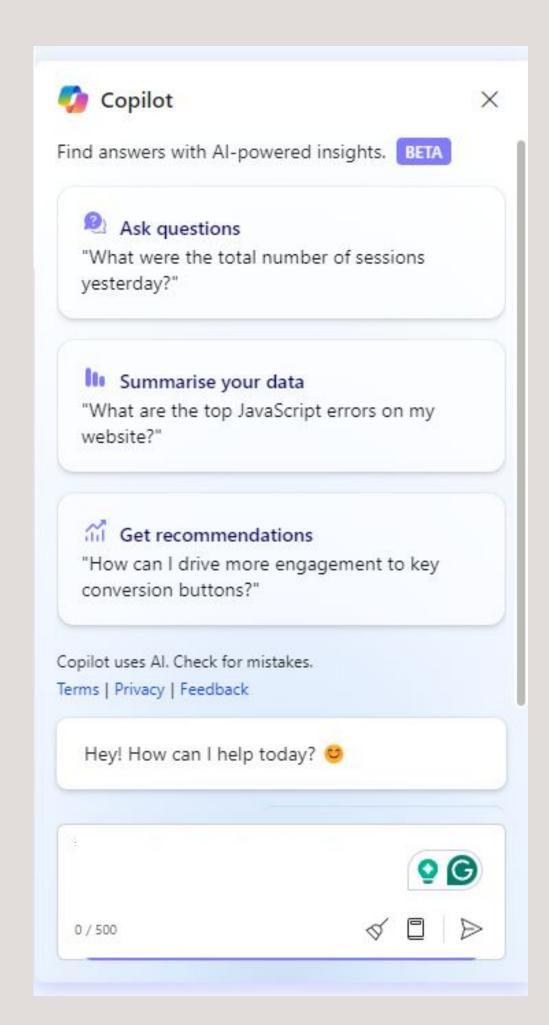


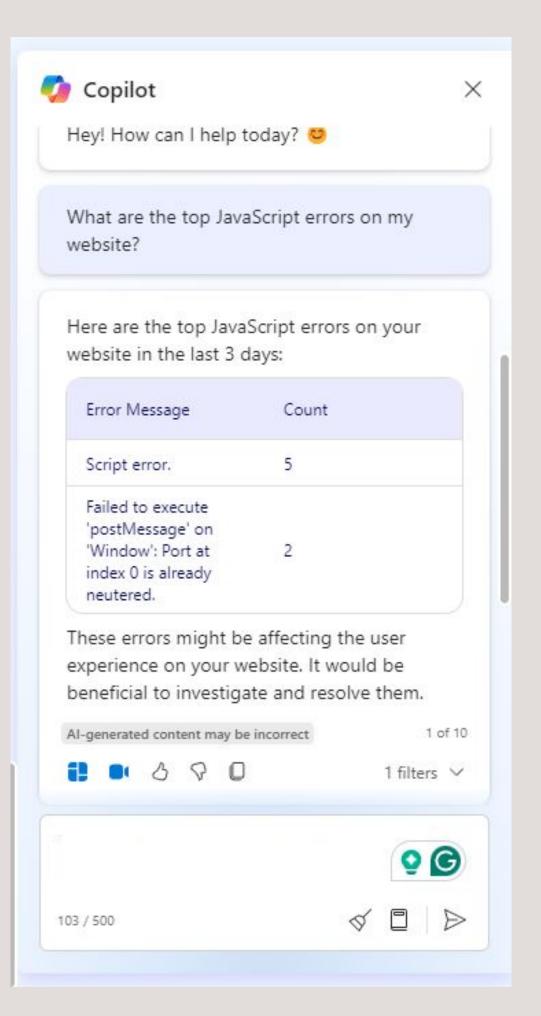


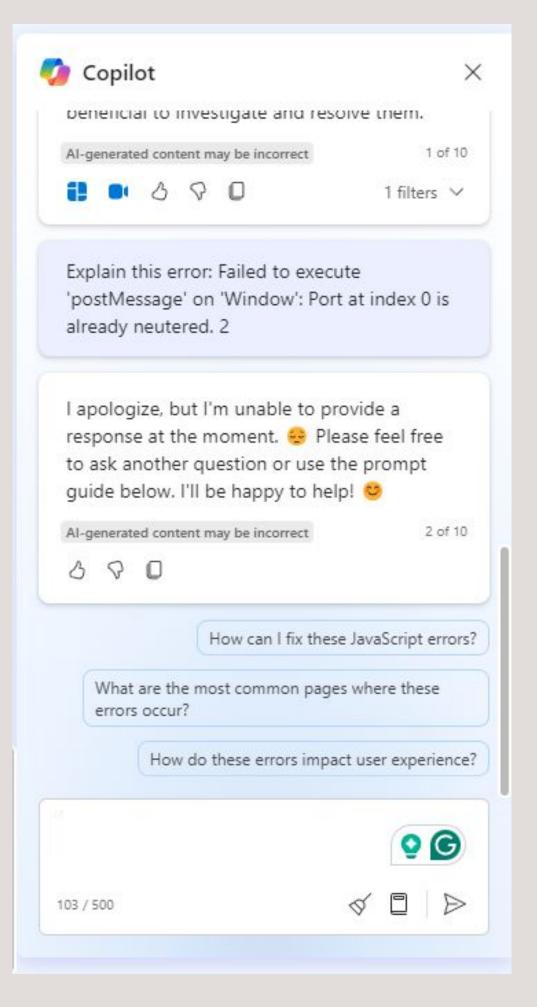
- Session Insights
- Group Session Insights
- Heatmap Insights
- Chat

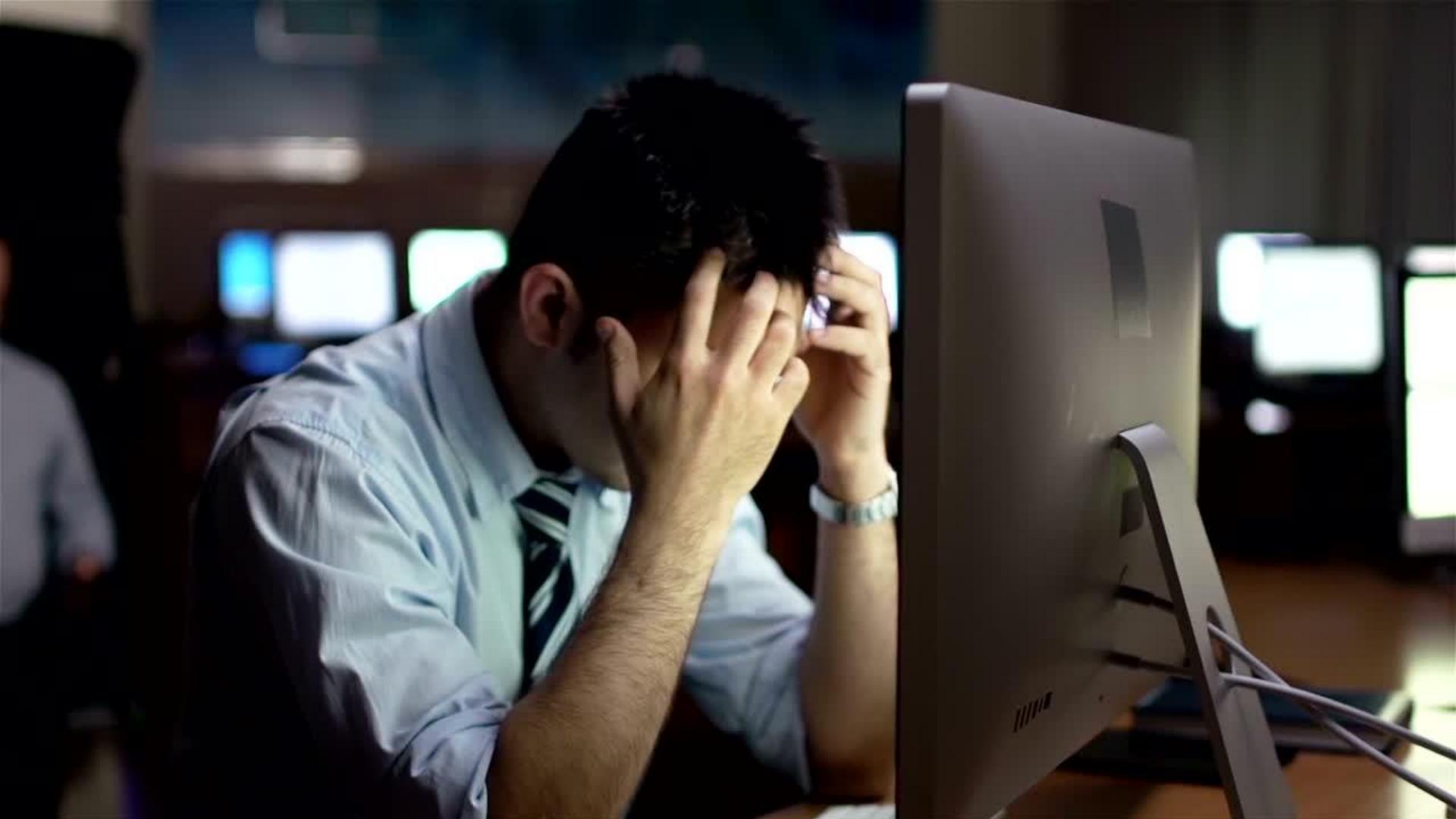












Explain this error: Failed to execute 'postMessage' on 'Window': Port at index 0 is already neutered. 2



The error "Failed to execute 'postMessage' on 'Window': Port at index 0 is already neutered" occurs when you attempt to send a message between different contexts (like windows, iframes, or workers) using the postMessage method, but the MessagePort object has already been neutered.

#### What does "neutered" mean?

A MessagePort becomes neutered when it's transferred to another context (like a different window, iframe, or worker). Once transferred, the port becomes unusable in the original context. This transfer happens if you pass the port as part of the transfer option in postMessage.

#### **Possible Causes:**

- Double Transfer Attempt: You might have attempted to transfer the same MessagePort object multiple times. Once a port is transferred, it can't be transferred again in the original context.
- Accessing the Port After Transfer: After transferring the MessagePort, if you try to use or send another message through the neutered port, this error occurs.

#### How to Resolve:

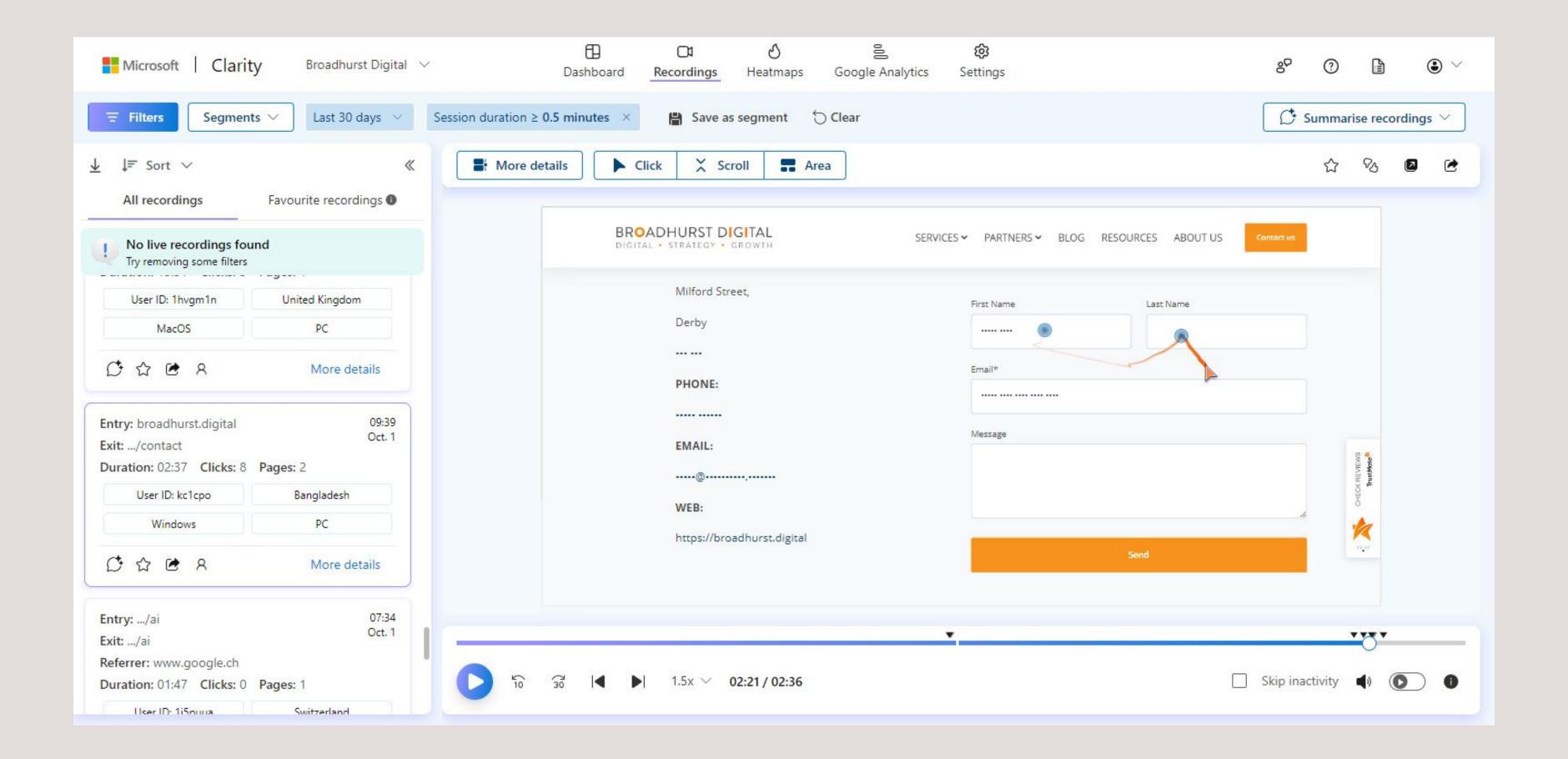


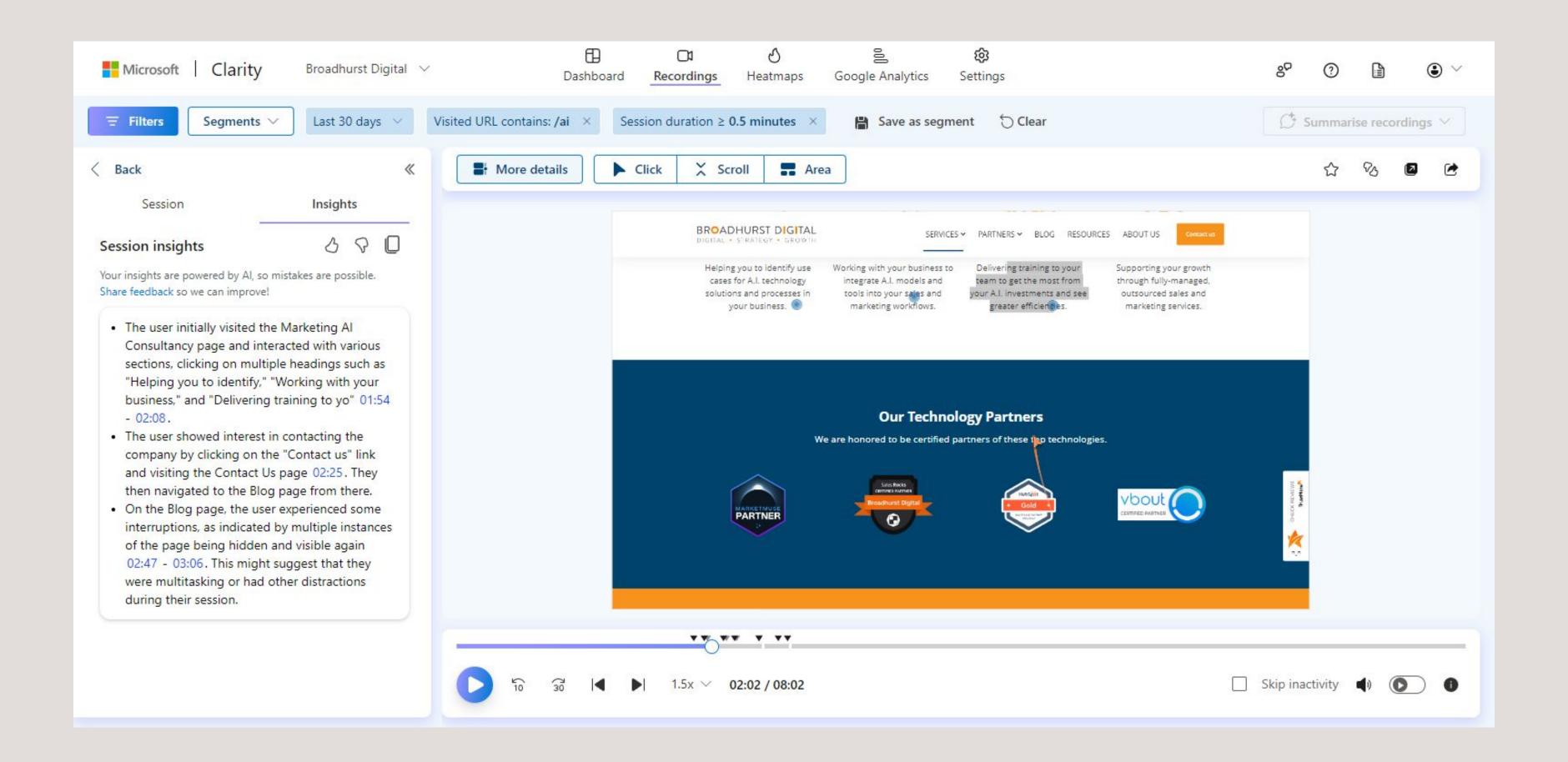
Check for Multiple Transfers: Ensure you're not attempting to transfer the same MessagePort

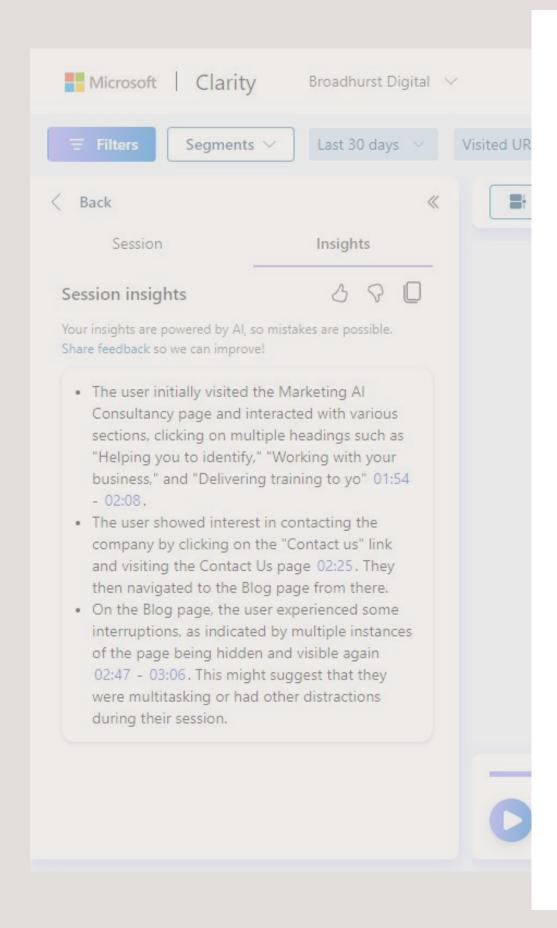


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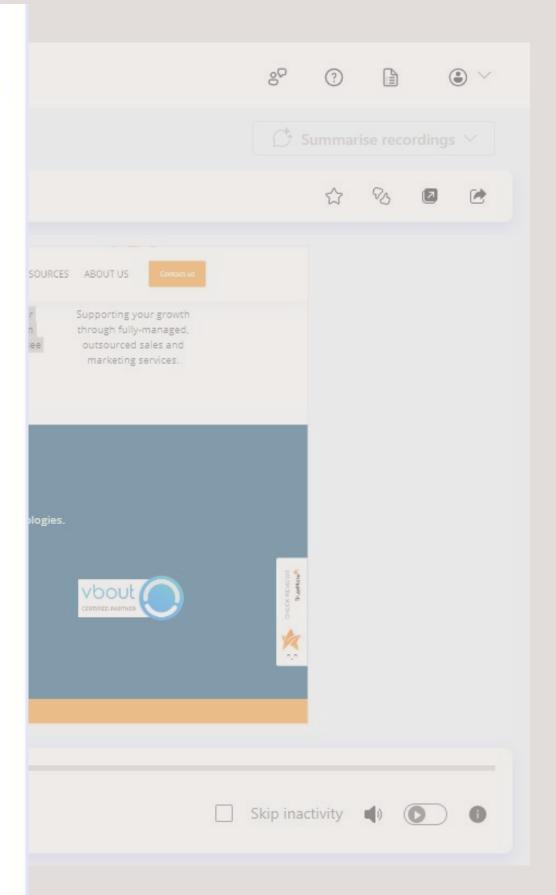
Insights Session

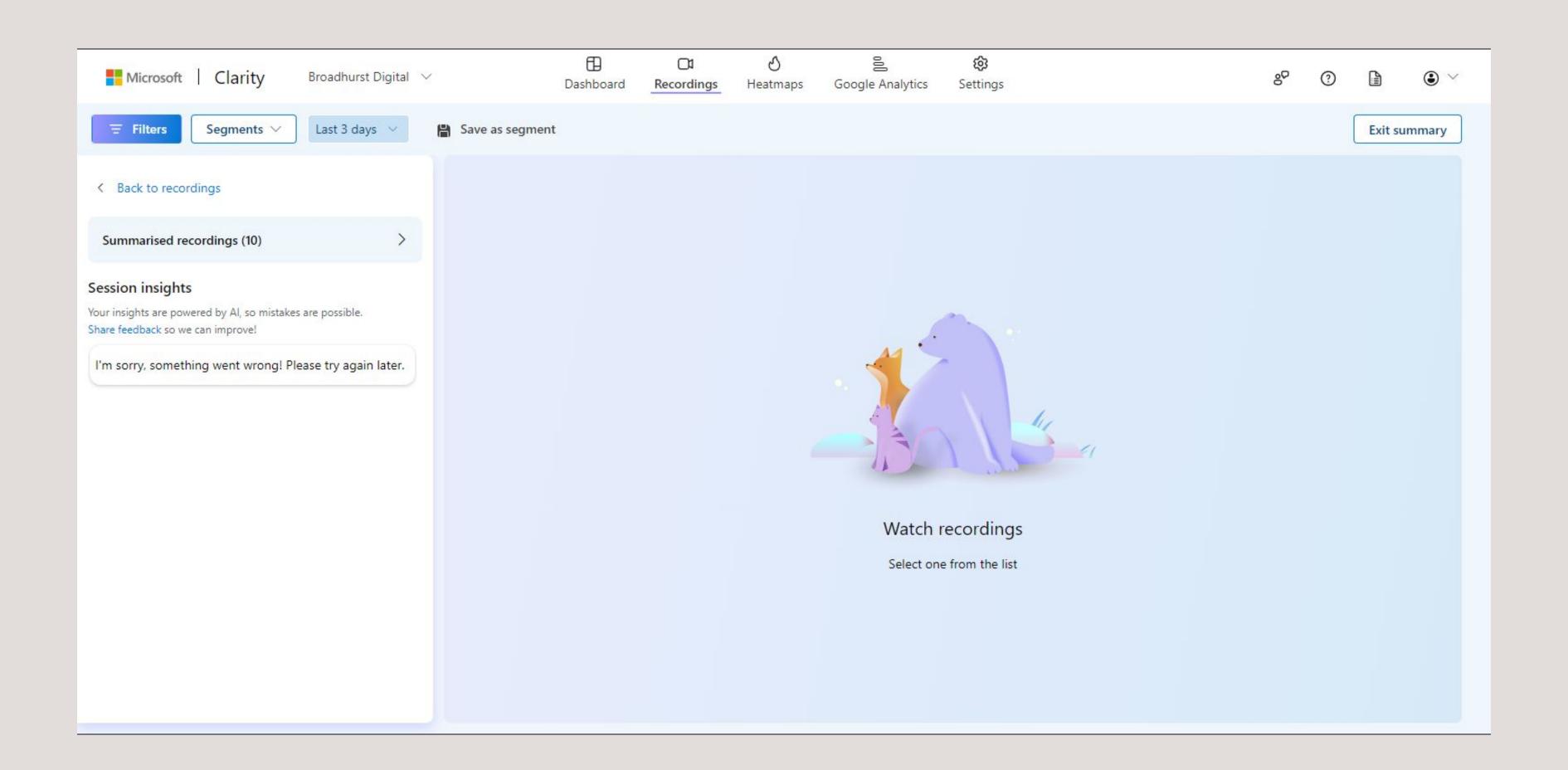
#### Session insights

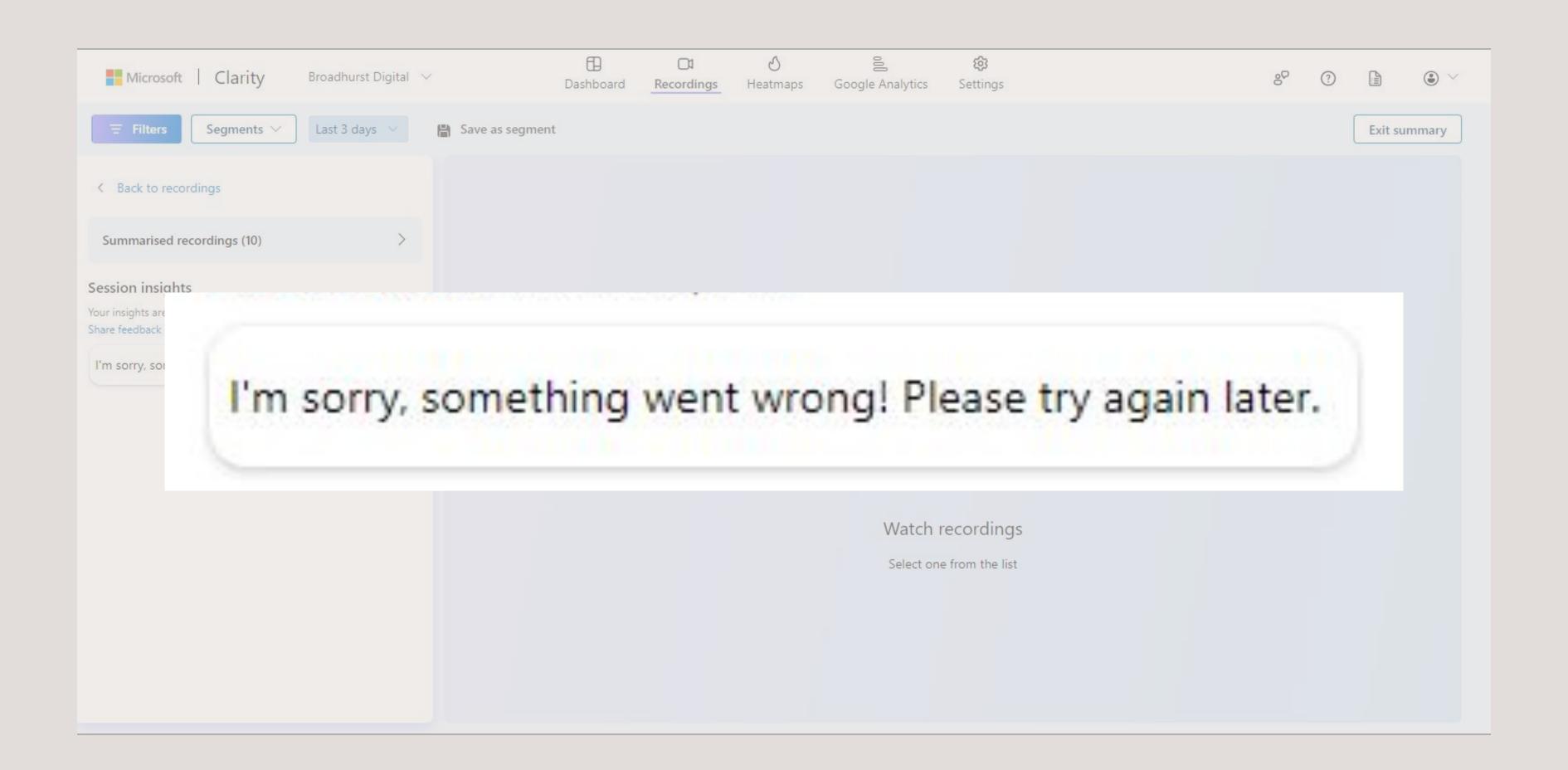


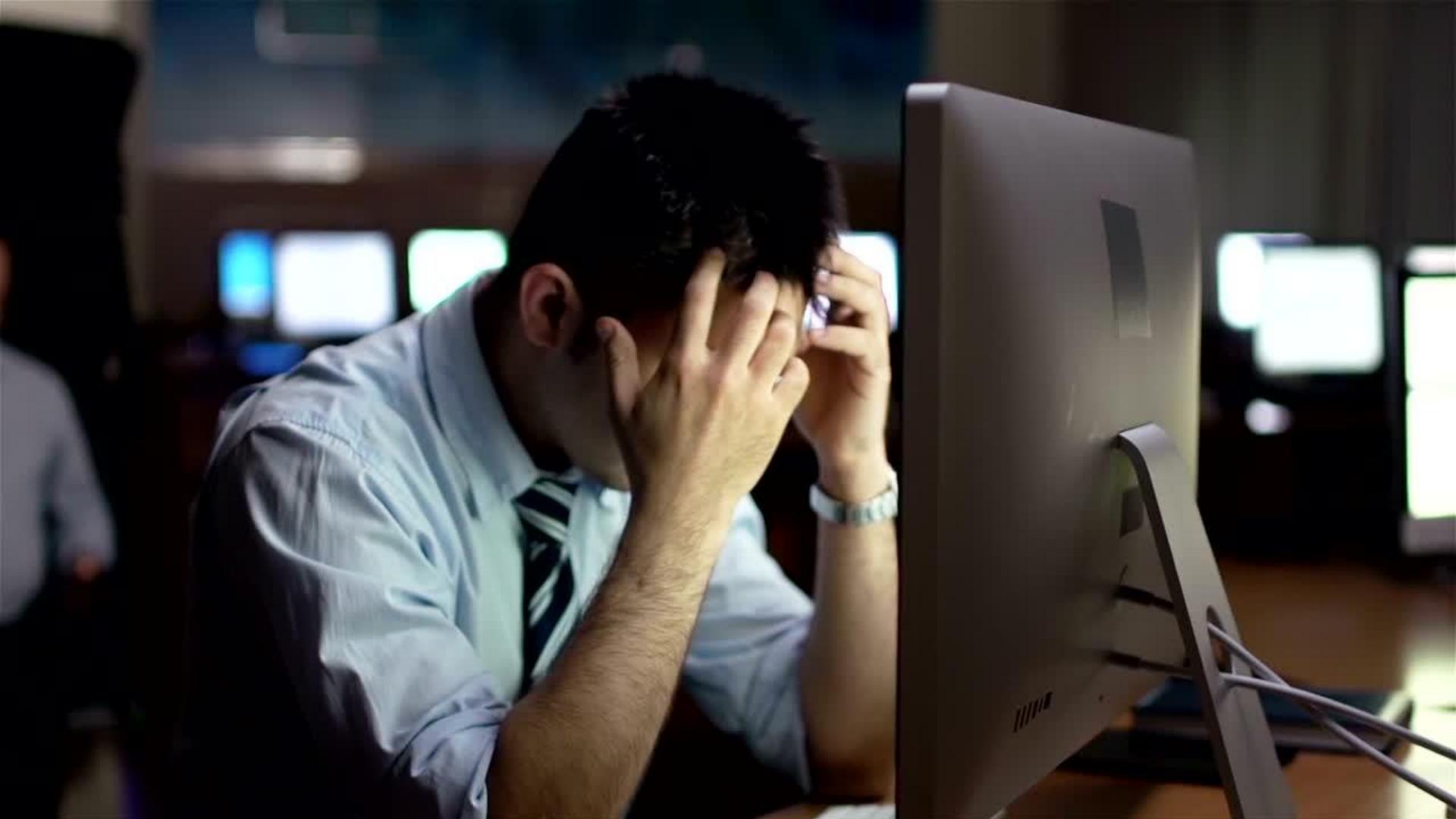
Your insights are powered by Al, so mistakes are possible. Share feedback so we can improve!

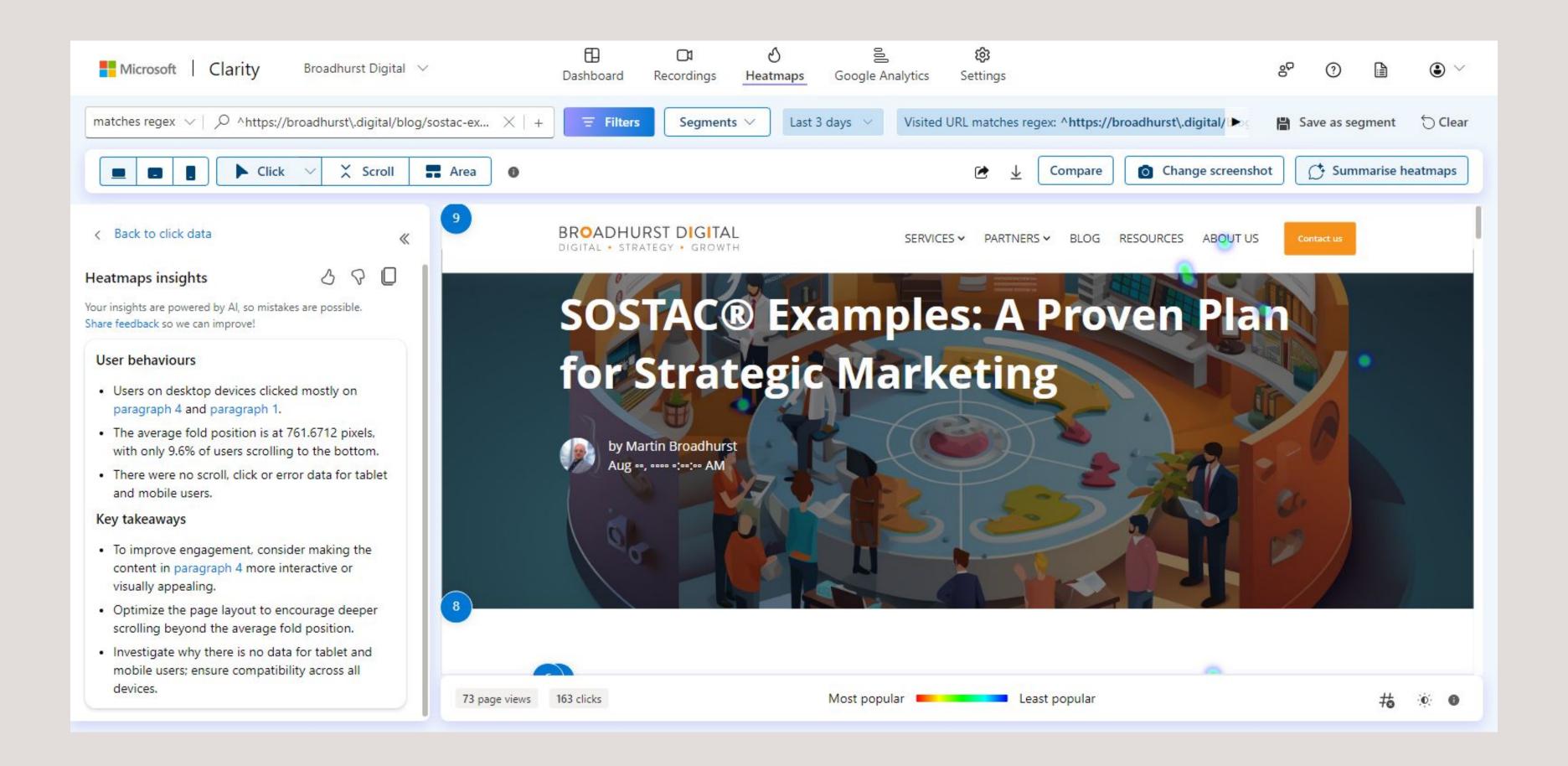
- The user initially visited the Marketing Al Consultancy page and interacted with various sections, clicking on multiple headings such as "Helping you to identify," "Working with your business," and "Delivering training to yo" 01:54 - 02:08.
- · The user showed interest in contacting the company by clicking on the "Contact us" link and visiting the Contact Us page 02:25. They then navigated to the Blog page from there.
- On the Blog page, the user experienced some interruptions, as indicated by multiple instances of the page being hidden and visible again 02:47 - 03:06. This might suggest that they were multitasking or had other distractions during their session.















#### Clarity Broadhurst Digital ClickMap PC 10 03 2024 11 32



1 1				
	1	#hs_cos_wrapper_ post_body	2647	11.73%
2 :	2	#hs_cos_wrapper_ post_body>P:nth- of-type(18)	693	3.07%
3 :	3	#hs_cos_wrapper_ post_body>P:nth- of-type(16)	637	2.82%

I have provided screenshots of the heatmap, scollmap, clickmap as well as the csv clickmap data for a high-traffic blog post that currently generates very few leads. This data is from microsoft clarity.

Review the data

Analyse the data

Give me ten insights and recommendations to improve the conversions from this blog post.





Here are ten insights and recommendations based on the Microsoft Clarity data (heatmap, scrollmap, and clickmap) and the clickmap CSV data for improving conversions on the blog post:

#### 1. High Clicks on Body Content (#hs\_cos\_wrapper\_post\_body):

- The highest percentage of clicks (11.73%) is occurring in the general content body. This
  suggests that readers are engaged with the content but may not be finding clear calls to
  action (CTAs).
- Recommendation: Introduce strategically placed CTAs within the content, especially after key insights or sections that receive high interaction.

#### 2. Focus on Paragraphs 16 and 18:

- Paragraphs 16 and 18 are receiving a significant percentage of clicks (2.82% and 3.07%, respectively). This could indicate that specific content within these paragraphs resonates with the readers.
- Recommendation: Review these paragraphs to understand the type of content generating clicks. Add relevant CTAs or links that align with the reader's intent at these specific points.

#### 3. Improved Call-to-Action Design:

- Despite engagement with the content, the click distribution suggests that the current CTA buttons may not be prominent or compelling enough to encourage conversions.
- Recommendation: Redesign the CTAs to make them stand out more visually. Consider using contrasting colours, larger buttons, or more persuasive text like "Get Started" or "Download Your Free Guide."

#### 4. Scroll Depth Analysis:

## What about GA4?

# This is the master prompt

Professional Plan

### \* Good afternoon, Martin





What report in GA4 could I create to identify the be demographic in the UK to target based on revenue generated to date?

remove any items from the list.



What report in GA4 could I create to identify the be demographic in the UK to target based on revenue generated to date?

To identify the best demographic in the UK to target based on revenue generated to date in GA4, you can create a custom report using the following steps:



Creating a Custom GA4 Report for UK Demographics by Revenue Click to open document

I've created a detailed guide on how to set up this custom report in GA4. This report will help you identify the best demographics to target in the UK based on revenue generated.

Key points to consider when analyzing the results:

- 1. Look for age groups and genders that generate the highest total revenue.
- 2. Consider the number of transactions and average order value to understand purchasing behavior.
- 3. Identify any surprising or unexpected patterns in the data.
- 4. Compare the performance of different demographic segments to spot opportunities for targeted marketing.

Remember that while this report provides valuable insights, it should be used in conjunction with other data points and business knowledge to make informed decisions about targeting specific demographics.

Would you like me to explain any part of this process in more detail or discuss how to

Reply to Claude...





Claude 3.5 Sonnet v

← Creating a Custom GA4 Report for UK Demographics by Revenue

#### Creating a Custom GA4 Report for UK Demographics by Revenue

- 1. Log in to your Google Analytics 4 property.
- 2. Navigate to the "Explore" section in the left-hand menu.
- 3. Click on the "Blank" template to create a new exploration.
- 4. Set up your report with the following components:

#### Dimensions

- Country
- Age
- Gender

#### Metrics

- Total revenue
- Transactions
- Average order value

#### Filters

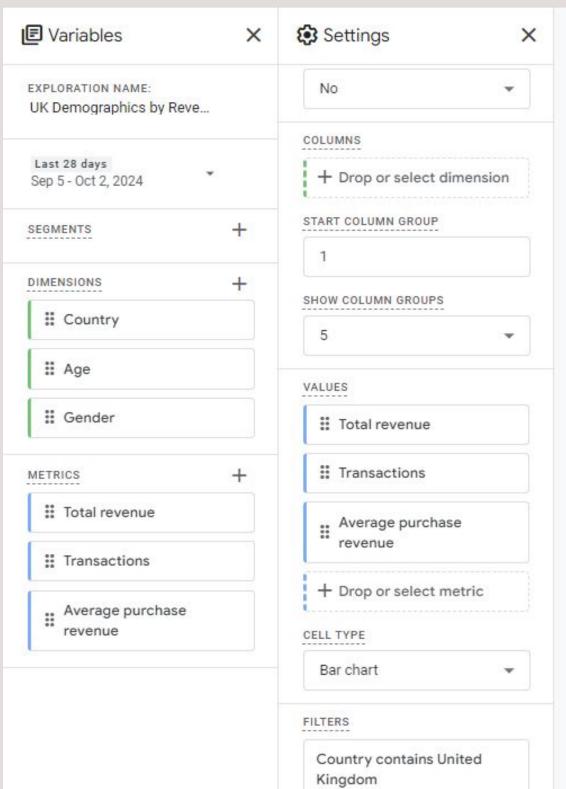
- · Country exactly matches "United Kingdom"
- Configure your exploration:
  - Drag "Country" to the Rows section (this will be hidden due to the filter, but helps organize data)
  - · Drag "Age" and "Gender" to the Rows section below "Country"

Last edited 9 minutes ago









		Age				Average purchase revenue
	Totals			£99,598.04	572	£174.12
1	United Kingdom	unknown	unknown	£43,926.64	400	£109.82
2	United Kingdom	unknown	male	£31,024.81	35	£886.42
3	United Kingdom	25-34	male	£12,713.06	30	£423.77
4	United Kingdom	18-24	female	£3,424.90	36	£95.14
5	United Kingdom	25-34	female	£1,726.78	14	£123.34
6	United Kingdom	45-54	female	£1,316.82	7	£188.12
7	United Kingdom	18-24	male	£1,214.15	8	£151.77
8	United Kingdom	55-64	male	£900.71	5	£180.14
9	United Kingdom	35-44	male	£766.17	8	£95.77
10	United Kingdom	35-44	female	£718.55	9	£79.84

You are a data analyst dealing with different data formats. You will be provided with datasets and must analyse the data. Examples of the analysis you might provide include:

#### 1. Data Exploration and Interpretation

Summarize the key patterns and trends in this dataset: [paste dataset] What are the main outliers or anomalies in this data? How should they be handled?

Generate descriptive statistics for the numerical columns in this dataset. What are the correlations between different variables in this dataset?



Thank you for providing the data analysis task and the datasets. I'll analyze the data and provide insights based on the information given. I'll focus on key patterns, trends, and actionable insights while following the rules you've outlined.



#### E-commerce Data Analysis Summary Click to open document

I've prepared a comprehensive analysis of the e-commerce data you provided. This summary includes key metrics, insights into user behavior, product performance, and geographic data. I've also included some actionable recommendations based on these findings.

Is there any particular area of this analysis you'd like me to expand on or any specific questions you have about the data?





#### E-commerce Data Analysis Summary

#### Overview

This analysis is based on e-commerce data from an online gift company specializing in and . The data covers a 90-day period from July 5 to October 2, 2024.

#### Key Metrics

• Total Sessions: 97,410

• Active Users: 80,412

New Users: 79,753

• Total Revenue: £273,383.05

• Conversion Rate: 2.02%

• Average Order Value: £123.20 (calculated from total revenue / conversions)

#### Traffic and User Behavior

#### **Top Landing Pages**

1. Homepage ("/uk/"): 14,722 sessions

#### Device and Demographic Data

- Gender split: 63.2% Female, 36.8% Male
- Top age groups: 25-34, 35-44, 45-54
- Primary language: English

#### **Product Performance**

#### Top Selling Items

- 1. : 173 units sold, £7,372.54 revenue
- 2. 133 units sold, £8,265.29 revenue
- 133 units sold, £10,822.15 revenue
- 4. 966: 130 units sold, £3,250.00 revenue
- 5. >67: 130 units sold, £3,250.00 revenue

#### Recommendations

- Mobile Optimization: With a high number of mobile users, ensure the website is fully
  optimized for mobile devices, particularly the checkout process.
- Personalization: Leverage demographic data to create targeted marketing campaigns and personalized product recommendations.
- Content Marketing: The blog post on gluten-free destinations is driving significant traffic.
   Expand content marketing efforts, focusing on topics related to dietary restrictions and gift-giving occasions.
- International Expansion: Consider developing targeted strategies for the top international markets (US, Australia, Canada) to increase market share.
- Product Development: Focus on expanding popular categories like gluten-free and new baby gifts. Consider bundling top-selling items into attractive gift sets.
- 6. Conversion Rate Optimization: The current conversion rate of 2.02% has room for improvement. Conduct A/B testing on key pages, especially the cart and checkout process, to identify and remove friction points.
- Loyalty Program: With a high number of new users, implement a loyalty program to encourage repeat purchases and increase customer lifetime value.
- 8. Seasonal Preparation: As the data approaches the holiday season, prepare marketing campaigns and ensure inventory for popular Christmas parcels and corporate gifts.

## Quite generic

#### Recommendations

1. Mobile Optimization: With a high number of mobile users, ensure the website is fully optimized for mobile devices, particularly the checkout process.



- International Expansion: Consider developing targeted strategies for the top international markets (US, Australia, Canada) to increase market share.
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- 5. Product Development: Focus on expanding popular categories like gluten-free and new baby
- 4. Intern gifts. Consider bundling top-selling items into attractive gift sets.
- 6. Conversion Rate Optimization: The current conversion rate of 2.02% has room for improvement. Conduct A/B testing on key pages, especially the cart and checkout process, to identify and remove friction points.
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- 7. Loyalty Program: With a high zor per of new users, implement a loyalty program to encourage repeat purchases and increase customer lifetime value.
- 8. Seasonal Preparation: As the data approaches the holiday season, prepare marketing campaigns and ensure inventory for popular Christmas parcels and corporate gifts.

Certainly! I'd be happy to expand on these sections for you.

 International Expansion: The data shows significant traffic from international markets, particularly the US, Australia, and Canada. Here's a more detailed breakdown:

United States: 9,700 active users

Australia: 3,300 active users

Canada: 1,300 active users

To capitalize on this interest, consider the following strategies: a) Localized websites: Create country-specific versions of the website (e.g., us.example.com, au.example.com) with localized content, pricing in local currency, and shipping information. b) Market-specific products: Develop products that cater to local tastes and holidays. For example, Thanksgiving-themed packages for the US market or Australia Day gift sets. c) International shipping promotions: Offer free or discounted shipping for international orders over a certain value to encourage larger purchases. d) Partnerships: Collaborate with local businesses or influencers in these countries to increase brand awareness and credibility.

2. Product Development: The data indicates strong performance in certain categories, particularly gluten-free products and new baby gifts. To leverage this: a) Gluten-free expansion:

# Final thoughts

- Al isn't replacing you (for now)
- Use it as your assistant
- Understand its limits
- Prepare to be frustrated
- Experiment



# AITALK RESOURCES

**SLIDES + PLAYBOOK + PODCAST** 

