



# AI-PROOF YOUR MARKETING TEAM:

A ROADMAP TO INTEGRATION AND IMPACT

Michiel Schoonhoven - Founder & Managing Partner NXTLI

### Yuval Noah Harari



YouTube
Yuval Noah Harari

[7]

"It is the first time in history that no one has any idea what the world will look like in 20 years.

The one thing you need to know about AI, the most important thing you need to know about AI, is that it is the first technology in history that can make decisions on its own and create new ideas on its own."





### Sam Altman

### Believes AGI will come

"AGI is when AI will be able to independently achieve new scientific breakthroughs."

"AGI will be reality within "5 years, give or take, maybe slightly longer but no one knows exactly when or what it will mean for society.".

### AGI Impact on Marketing

"It will mean that 95% of what marketeers use agencies, strategists and creative professionals for today will easily, nearly instantly and at almost no cost be handled by the AI.

And the AI will likely be able to test the creative against real of synthetic customer focus groups for predicting results and optimizing.

Again, all free, instant, and nearly perfect. Images, videos, campaign ideas? No problem."



### What to expect towards 2030?

### 2024-2025

- Multi-modality
- Reasoning
- Increase in reliability
- Customizability
- Personalization
- Use your own data
- Connected data sources
- Integration current systems and devices

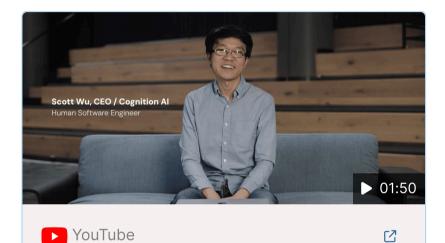




### What to expect towards 2030?

2025-2026

• Explosion AI-agents



Introducing Devin, the first AI softwa...

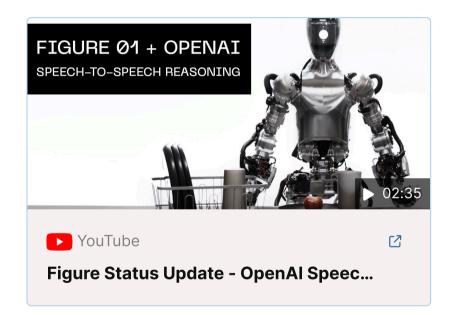
Meet Devin, the world's first fully autonomous AI software engineer. Devin is...



### What to expect towards 2030?

#### 2026-2030

- Explosion AI Robotica
- AGI





### Where are we today?

- Many executives feel **unprepared** to address AI skill needs in their company.
- Executives are more **focused on** how AI can help **reduce costs** than create new growth.
- Most executives are **waiting** for GenAI to move **beyond its current state** and are only experimenting with it in small ways.
- Executives **want to learn** more about how to better incorporate GenAl into their workflow, but **don't know where to start**.

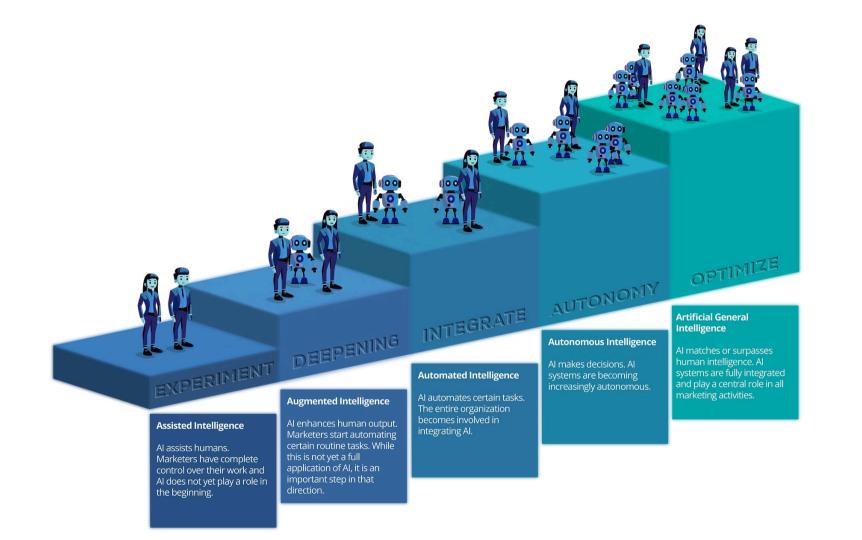


# With any major change, success depends on your team's willingness to adapt and take responsibility





# How to grow AI maturity in your organization?



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# Time to adopt and implement



#### Establish an AI taskforce

Create a cross functional team with representatives from each department. These "explorers" take the lead in developing and implementing AI strategies.



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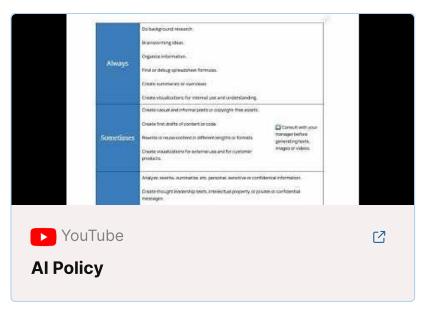
### Develop an AI policy

Create an AI policy with both internal and external guidelines. This ensures that you use AI in a way that corresponds to clear agreements and expectations.



# Develop an AI Policy

- Internal policy for communicating AI usage and guidelines to team members
- **External policy** for communicating AI usage and guidelines to external parties such as customers.
- It contains subjects as:
  - Human-centric Al
  - When and why to use AI
  - How to approach AI
  - Approved and not-approved AI
  - AI-tools to use
  - etc..





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Create a cross functional team with representatives from each department. These "explorers" take the lead in developing and implementing AI strategies.

# Invest in AI training & education

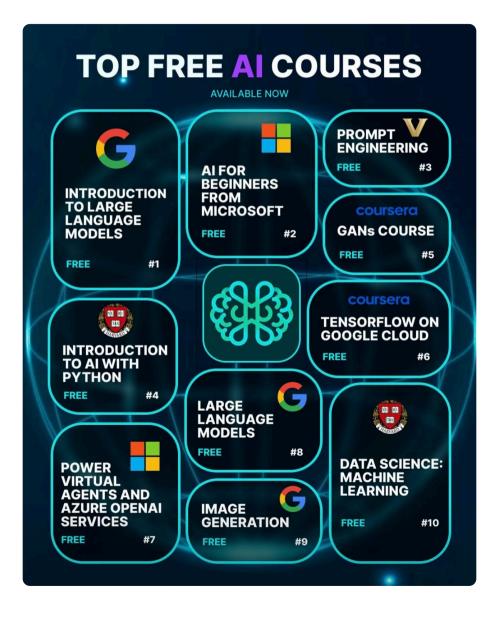
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# Invest in AI Training & Education





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#### Establish an AI taskforce

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# Invest in AI training and education

Make sure your team has the necessary knowledge and skills to work with AI.

#### - Develop an AI policy

Create an AI policy with both internal and external guidelines. This ensures that you use AI in a way that corresponds to clear agreements and expectations.

### – AI Impact Audit

Identify where AI can have the greatest impact and how to deploy it effectively. Use an AI Marketing Scan for this.



# AI Impact Audit

NXTLI												
NATU AI MARKENING SCAN												
Tasks and Areas of Work	Description (Current Manual vs AI)	Relates to Content Creation	Repetitive Process	Data-driven	Forecast or Forecast	Current Efficiency	Current Required Time (Hours)	Number of Required Click Actions	Al Potential	Expected Al Impact	Priority	Required Investmen (Euro)
CONTENT CREATION												
Social media posts		· · · ·	( )	· · ·	-	-		•	-	-	-	
Email (newsletter) text			•	-	-	-		· · ·	-	•	•	
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#### Establish an AI taskforce

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# Invest in AI training and education

Make sure your team has the necessary knowledge and skills to work with AI.

#### **Select AI tools**

Experiment with different AI tools to see what works best for you.

#### - Develop an AI policy

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#### AI Impact Audit

Identify where AI can have the greatest impact and how to deploy it effectively. Use an AI Marketing Scan for this.



# How to select the right AI-tools

### Define the Problem

Clearly identify the problem or challenge that the AI tool is meant to solve.

### 3 Check for Ease of Use

A tool should not only be powerful but also user-friendly. Make sure they are available in your country and language.

### 5 Scalability

The tool should be able to grow with your business.

### 7 Consider Compliance and Security

Ensure the tool complies with relevant data protection and privacy laws.

### 2 Evaluate Potential Value

Assess whether the AI solution genuinely adds value to your organization.

### Assess Integration Capabilities

The AI tool's ability to seamlessly integrate with other tools and systems.

6 Choose Reliable Vendors Consider the reputation and stability of the company.

### 8 Analyze Costs

Consider not just the initial costs but also the total cost of ownership.



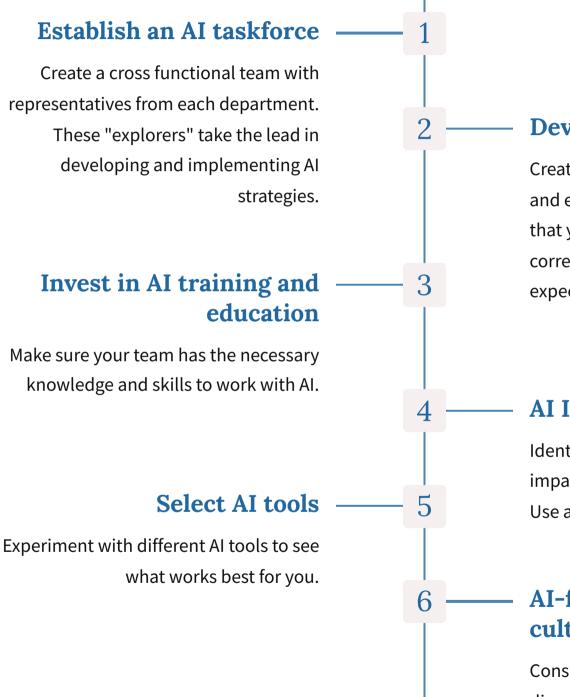
### Top 100 GenAI Consumer apps

. 🚳 ChatGPT	11. IIElevenLabs	21. 💦 PhotoRoom	31. <b>PIXAI</b>	41. ++ MaxAI.me
Gemini *	12. 😕 Hugging Face	22. <b>400/440</b>	32. 🚓 ideogram	42. 🧪 Craiyon
character.ai	13. 🚯 Leonardo.Al	23. 🥤 Clipchamp	33. 👴 invideo Al	43. DopusClip
🗣 📢 liner	14. Midjourney	24. 🕞 runway	34. Feplicate	44. BLACKBOX AI
QuillBot	15. 🔛 SpicyChat	25. YOU	35. I Playground	45. CHATPDF
. 💬 Poe	16. 🧔 Gamma	26. DeepAI	36. 🖋 Suno	46. 🖊 PIXELCUT
. 🕅 perplexity	17. OCrushon Al	27. O Eightify	37. 🚸 Chub.ai	47. Vectorizer.Al
JanitorAl	18. cutout.pro	28. candy.ai	38. 🌾 Speechify	48. 🤝 DREAMGF
CIVITAI	19. PIXLR	29. NightCafe	39. phind	49. Photomyne
0. Claude	20. VEED.IO	30. VocalRemover	40. 🚯 NovelAI	50. Oll•1 Otter.a

. 🛞 ChatGPT	11. R Photoroom	21. 🙀 Beat.ly	31. 🕃 Bobble Al	41. 🚷 Chat Al
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Bing	14. 🕘 Al Chatbot: Al Chat Smith 4	24. 🐻 Al Quran	34. Prequel*	44. 🗳 Al Chat
Remini	15. 💿 ChatBot	25. 🔐 ArtMind	35. 🖬 Mathway	45. Revive
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NOVA	17. 🙌 Al Mirror	27. 🔘 Imagine	37. 💬 Genie	47. M PIXELCUT
. 🛞 Chat & Ask Al	18. 🕲 ChatOn	28. 🔵 Question Al	38. 💎 Photoleap	48. 🚫 Al Chat - Assist
. Facemoji	19. QANDA	29. 🔘 ChatBox	39. 💊 Wonder	49. 💬 Poe
o. 🖪 EPIK	20. 🤪 Face Dance	30. DAVINCI	40. 🧔 Copilot	50. dawn ai 🌣

Source: and reessen horowitz https://a16z.com/100-gen-ai-apps/





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### AI-first mindset and culture

Consider "AI Friday" as R&D day to discuss and explore new AI use cases and tools.



### Embrace the Future with Confidence





# AI: Transforming Marketing for the Future

"AI integration should be strategic and holistic, it's not just about adopting a new tool. It's about rethinking how we approach business problems and opportunities."

"As AI continues to revolutionize marketing, those who adapt will thrive. "

- Andy Sack





# The Future is Now: Embrace AI for Success

"The risk for businesses that delay embracing AI is not merely falling behind; it's becoming obsolete."

- Bill Gates

### Mira Murati



"AI tools will extend our creativity and knowledge, collective imagination, ability to do anything is going to be extremely hard along the way to figure out the right path to bringing AI tools. Into our day-to-day reality, but I think it's definitely worth trying."



Time for Q&A

Thanks for joining. Now it's your time to ask! Let's navigate the exciting world of AI-powered marketing together.

Go to nxtli.com/fos

Get free 'Marketing AI Friday' Get free access to AI Policy & AI Marketing Scan

### **Contact Michiel**

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