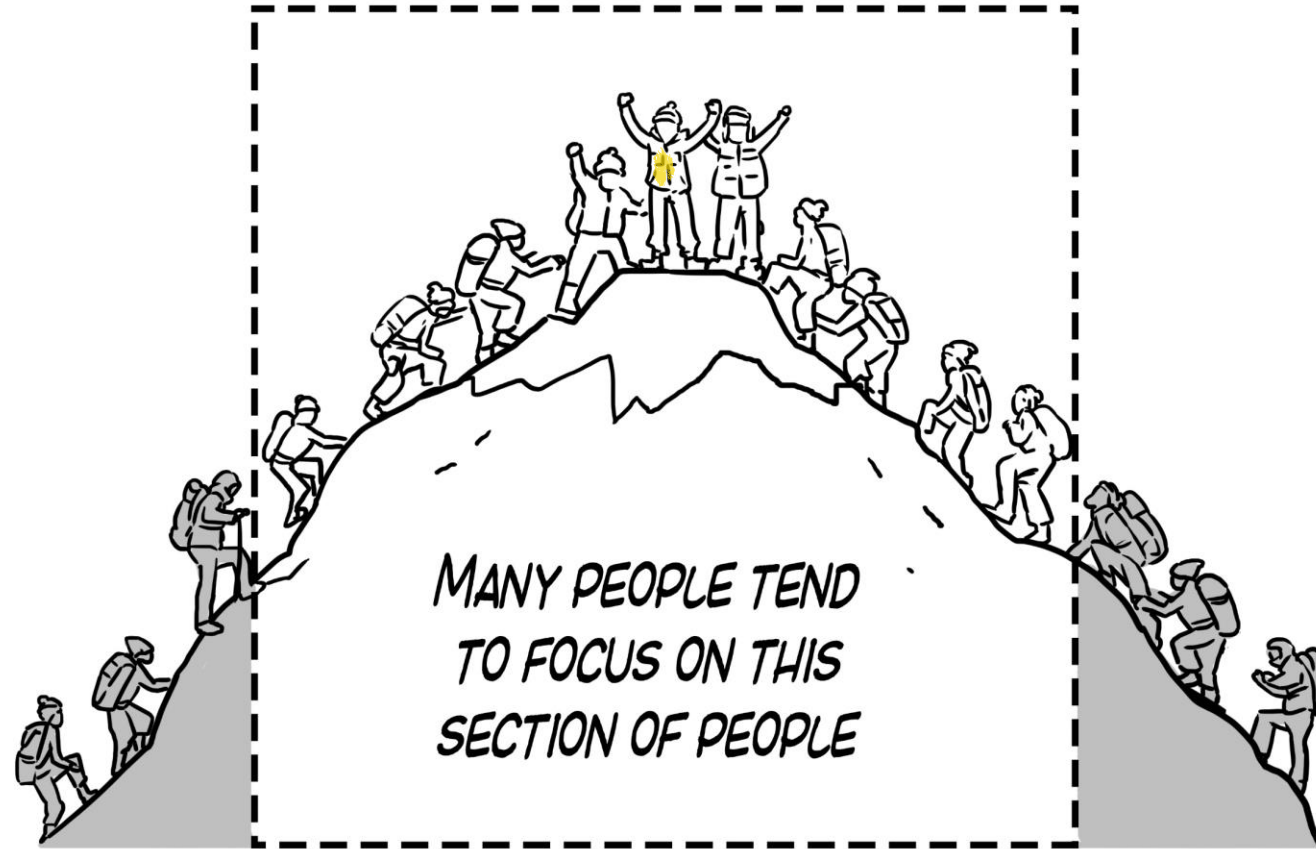


MAKE INCLUSION THE DEFAULT

How to **make your content more inclusive**
while avoiding FOMU (yes, FOMU)

PURNA VIRJI

Author, High-Impact Content Marketing



*MANY PEOPLE TEND
TO FOCUS ON THIS
SECTION OF PEOPLE*

*BUT IN DOING SO ,
INANDVERTENLY MISS
REACHING THESE SEGMENTS*

ESSENCE

HOME · BEAUTY

Rihanna's Fenty Beauty Is The World's Biggest Celebrity Beauty Brand

AMID RIHANNA'S SAVAGE X FENTY STEP DOWN, FENTY BEAUTY IS THE MOST SUCCESSFUL BEAUTY BRAND VALUED AT \$2.8 BILLION.

THE DIRECT

Barbie Movie Box Office: Every Record Broken

By David Thompson Posted: August 24, 2023



Barbie has been a hit at the box office, already breaking 17 [box office](#) records during the film's time in theaters!



djerfavenue • Follow



The 5th Avenue Angels Remake Collection is LIVE! ❤️

Edited · 25w



lidia.mokarska ❤️

14w Reply



maahnoors The queen

23w Reply



fridaalicek Unreal 🤩❤️

23w Reply



caterinascarponi this is so exciting, refreshing, heartwarming. Really, thank you from all the girls who never felt included in fashion ❤️❤️

24w Reply



7,454 likes

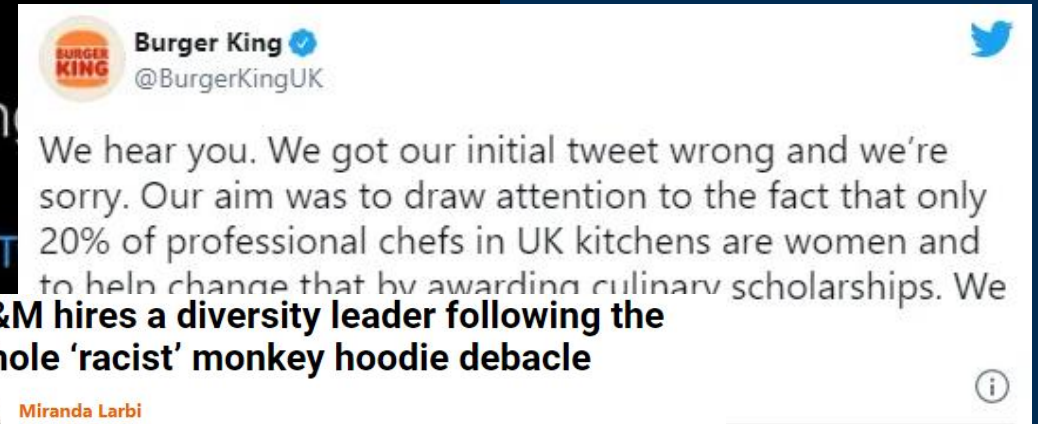
September 19, 2023

FRIENDS
SEARCH

Sources: Essence.com, The Direct, and Djerf Avenue via Instagram

[in](#) /in/purnavirji [twitter](#) @purnavirji

THE FOMU IS REAL



H&M hires a diversity leader following the whole 'racist' monkey hoodie debacle

Miranda Larbi
Published Jan 18, 2018, 1:29pm | Updated Dec 12, 2019, 4:37pm



H&M have removed the jumper from sale (Picture: H&M)

Unless you've been living under a rock for the past few weeks, you'll know that H&M has been in hot water over the design of a kids' hoodie.

The truth is, you can't afford to *not* be inclusive

I am more likely to buy from a brand that showcases diverse people (i.e. different races, gender identities, ages, etc.)

Strongly disagree

4%

Disagree

6%

Neither agree nor disagree

24%

Agree

33%

Strongly agree

33%

66% are more likely to buy from brands showcasing diversity

"46% of Gen Zers expect brands to prove their commitment to diversity with action.

This group agreed that **"when I know a brand is committed to diversity and inclusion, I find myself more likely to do business/shop with them."**



Being more inclusive is fiscally responsible during good times and even more so in the not-so-good times.

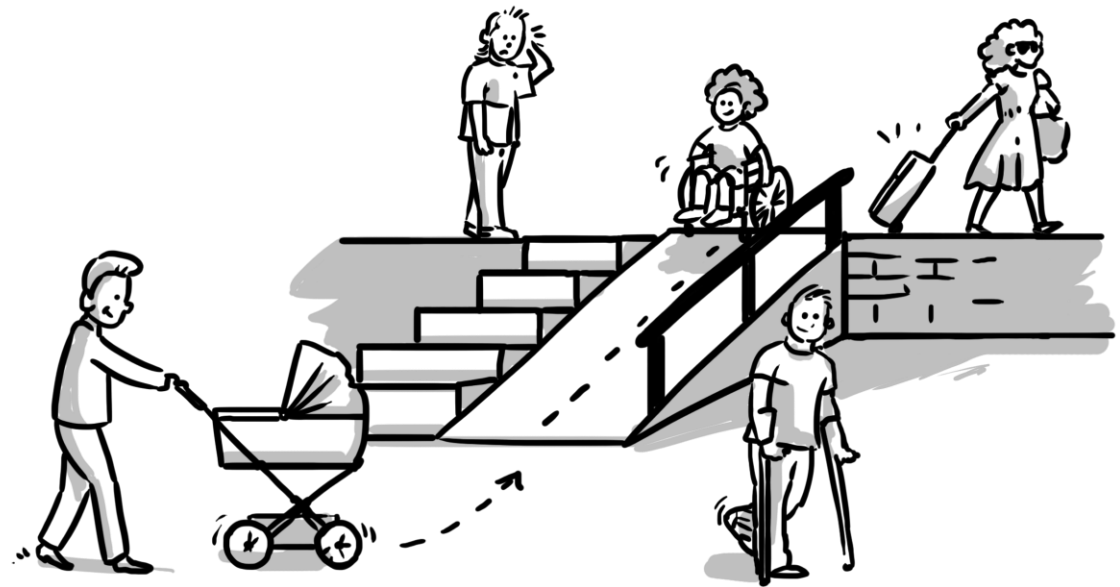


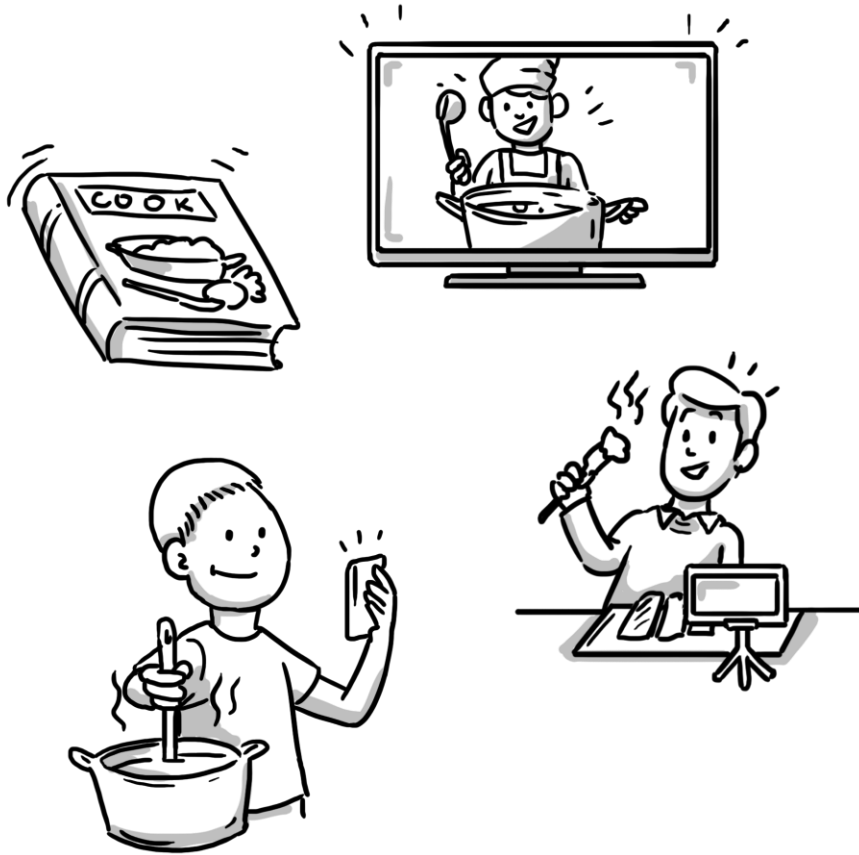
Make inclusion the default:

1. Focus on **Accessibility**
2. Mind your **Language**
3. Consider your **Creatives**

1. FOCUS ON ACCESSIBILITY

Reminder: Identifying and removing barriers to accessing your content can help everyone.





Technology and standards
are constantly evolving.

Stay up-to-date via the
WCAG guidelines:
www.w3.org/WAI/

Purna Purna

Purna Purna

Purna Purna

1. CHOICE OF FONT

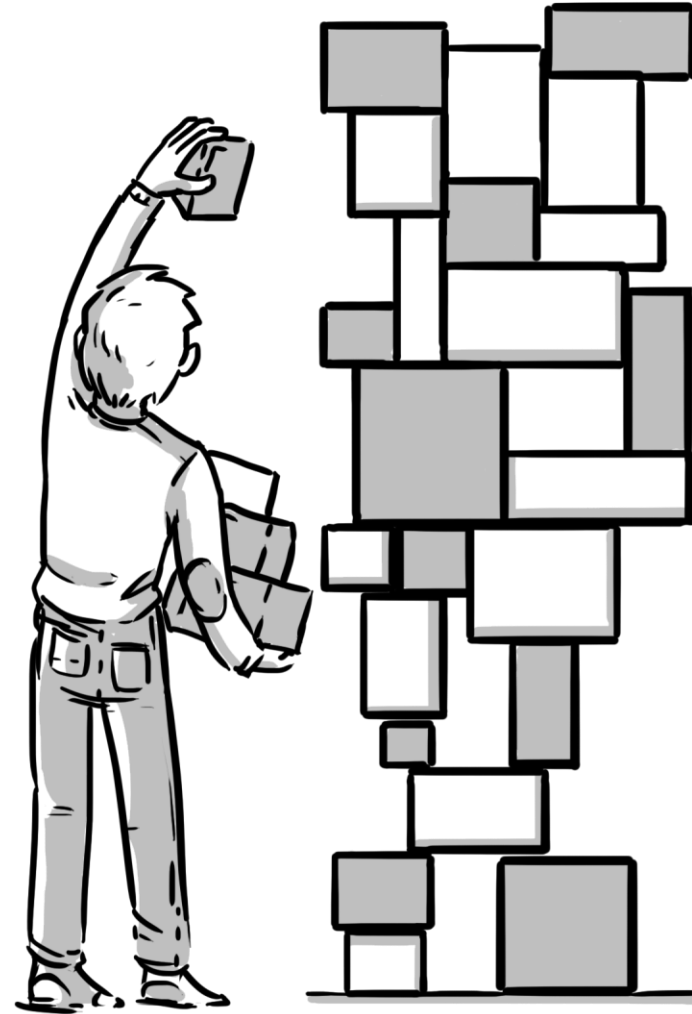
Not all fonts are accessible.



2. CONTENT LAYOUT

Make your content easier for all to consume.

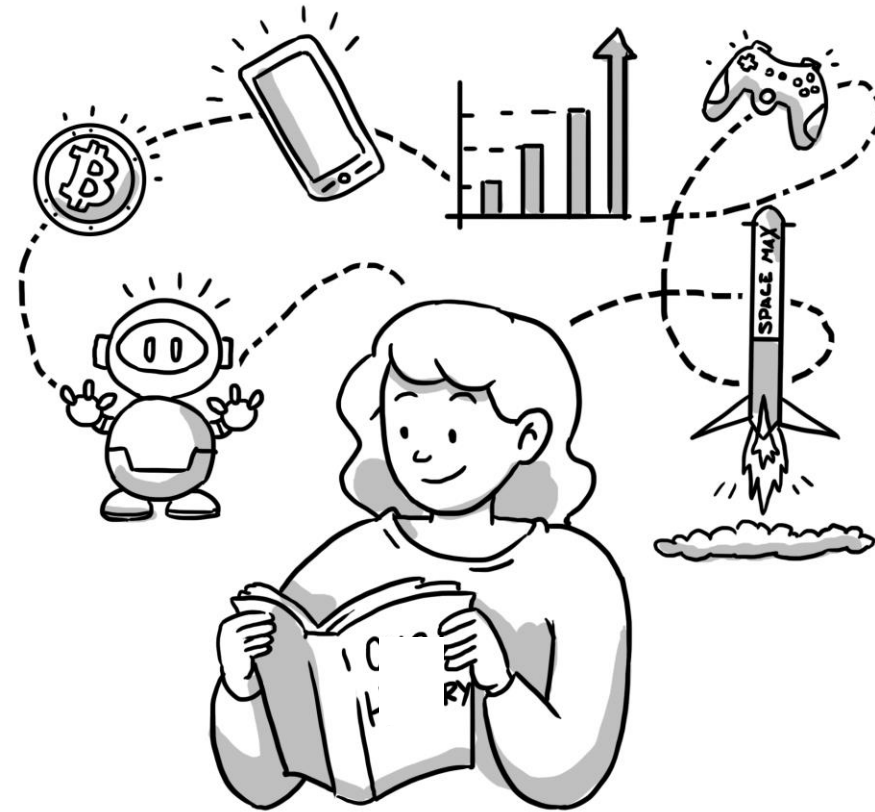
Break larger blocks
of information into
smaller chunks.





Be careful with **color usage**, especially when used to differentiate or convey details.

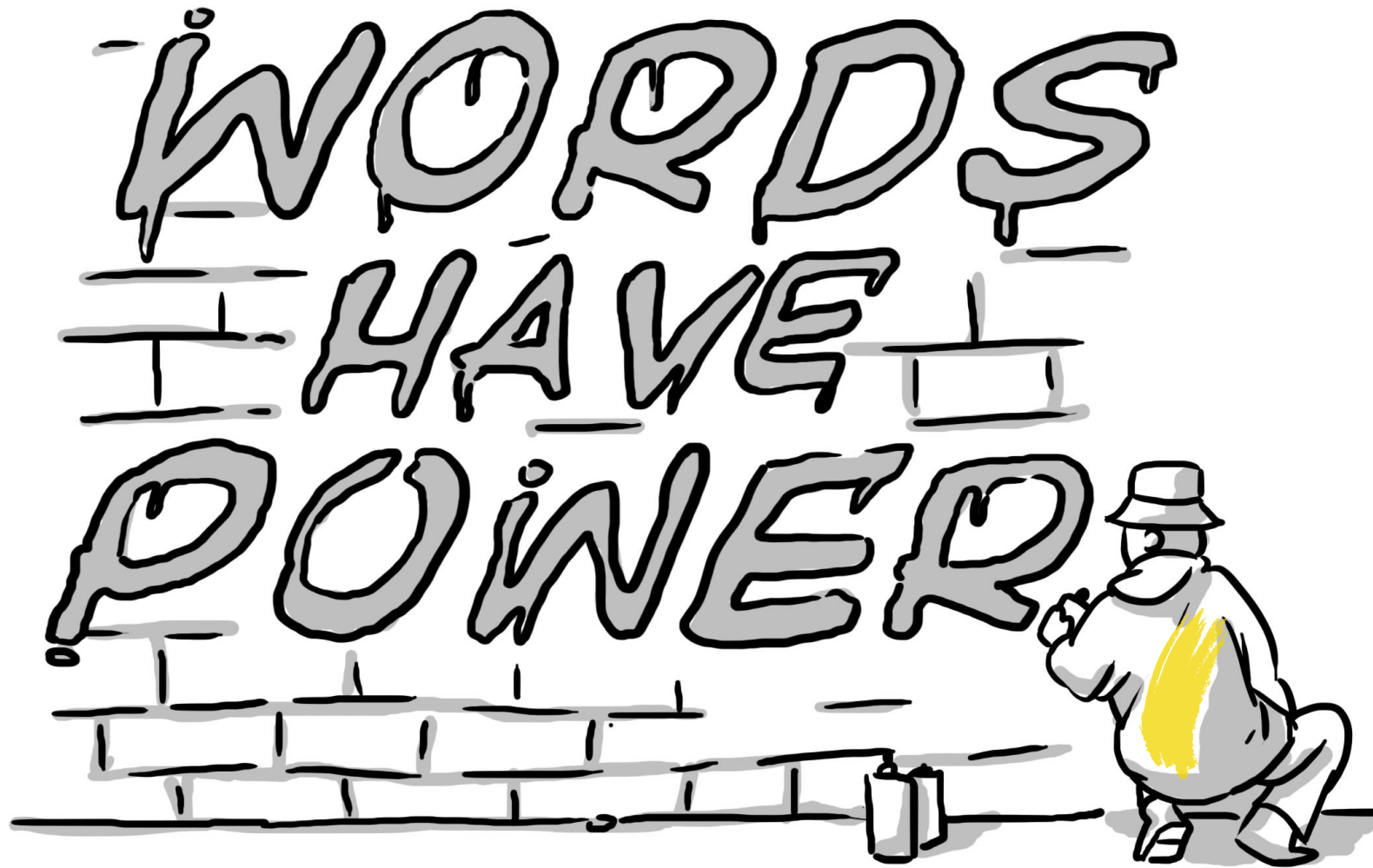
Cut down extra
steps.

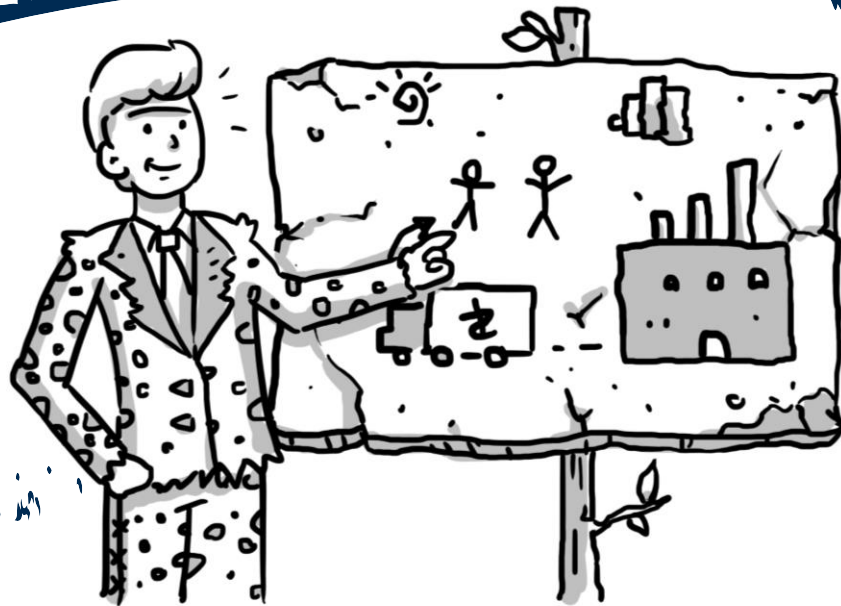


FIGHT THE FOMU

It's less to do with the ability and more to do with identifying and removing barriers to consumption.

2. MIND YOUR LANGUAGE





1. WRITE SO EVERYBODY CAN UNDERSTAND

Make your words work
for everyone.

Complex language is
a bug, not a feature

**Simplify and clarify
instead.**



Purna's Pro Tips:

- ✔ Simpler words, shorter sentences.
- ✔ Create for a 6th grade reading level.
- ✔ Provide clarification and context.



2. PAY ATTENTION TO THE WORDS YOU USE

Include and accurately represent all people.

People are increasingly realizing the importance of **avoiding ableist language.**





Think **how common it is**
to use figures of
speech describing a
sense or ability.

Pause and reflect:

- Who might feel excluded?
- Where am I making assumptions?
- What language would they expect?
- Could how I've phrased anything cause anyone discomfort?



FIGHT THE FOMU

Keep up with evolving terminologies.
And use language that people and communities have chosen
to describe themselves.

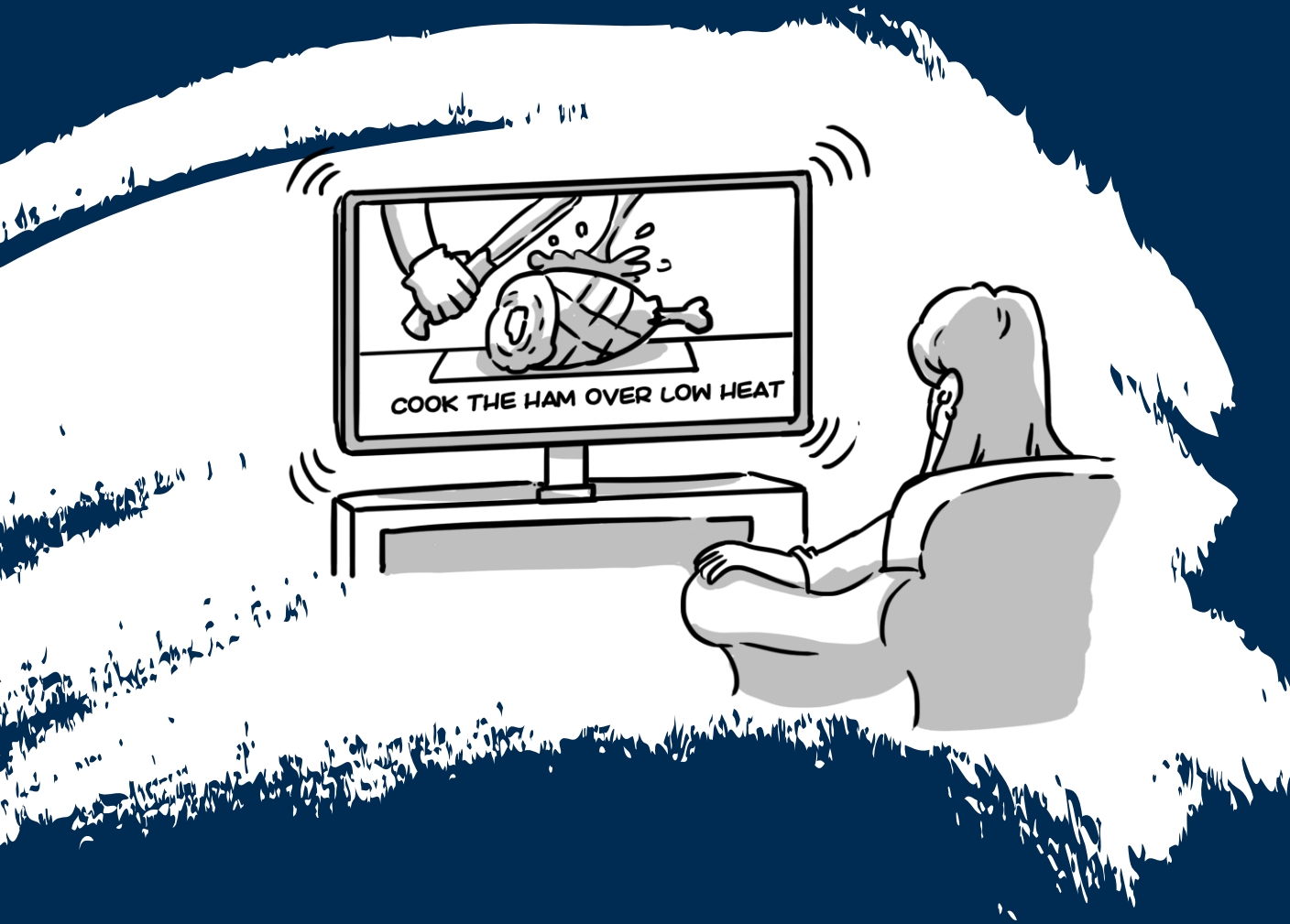
3. CONSIDER YOUR CREATIVES





1. PAY ATTENTION TO THE IMAGES YOU CHOOSE

Accurately and authentically represent our communities and the world we live in.



2. DIVERSIFY YOUR CREATIVE FORMATS

Different people absorb content in different ways.

Plan a mix of:

- Visual content
- Audio content
- Text-based content
- Experiential content



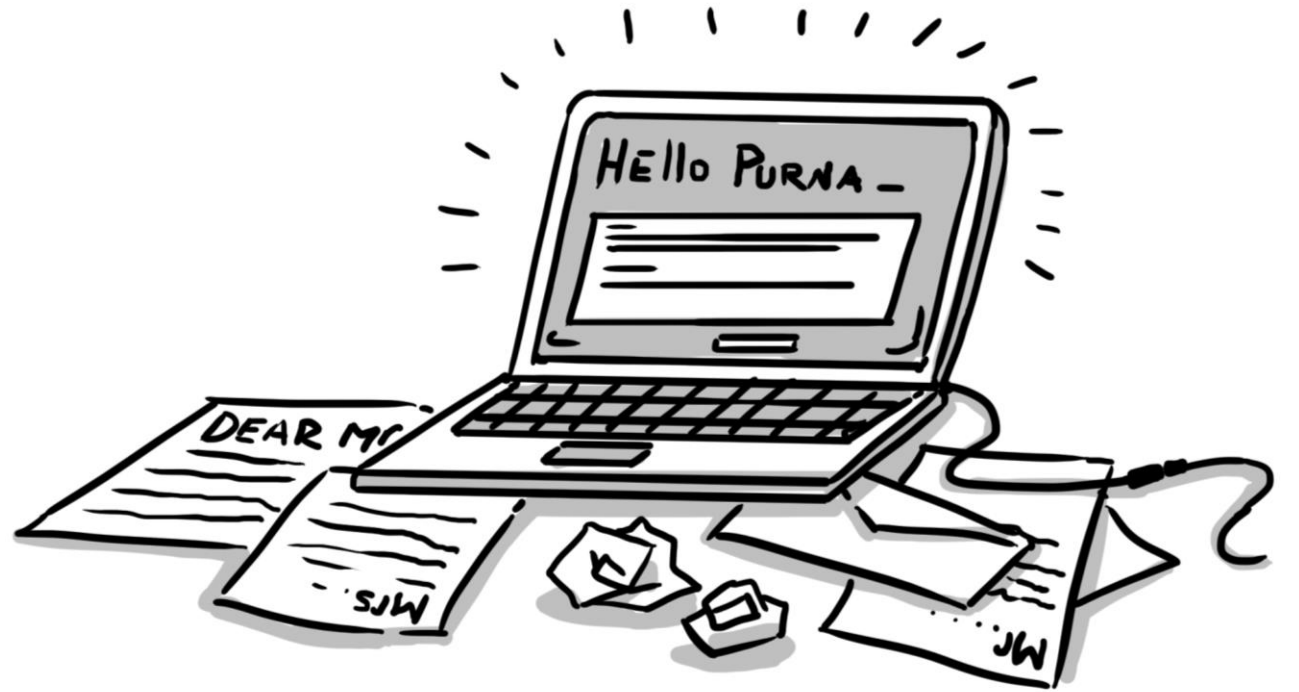
Consider cognitive load



FIGHT THE FOMU

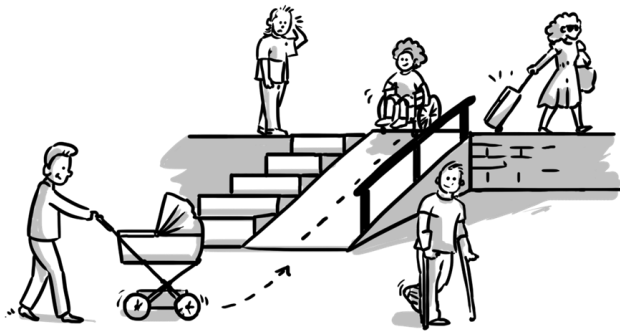
Be thoughtful about your creatives - *how* you say things matters as much as *what* you say.

DON'T FORGET CONTENT THAT'S NOT "CONTENT"

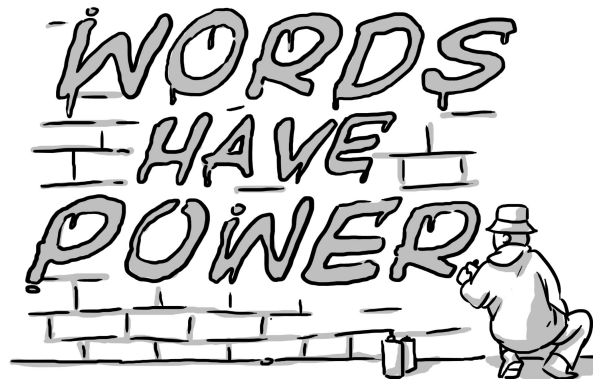


RECAP: MAKE INCLUSION THE DEFAULT

Focus on Accessibility



Mind Your Language



Consider Your Creatives



INCLUSION: ALL FOR ONE AND ONE FOR ALL



HARTELIJK DANK!

FRIENDS
FSEARCH

Say hello:

in

[/in/purnavirji](#)



[@purnavirji](#)

You can find the book here:

[Amazon.com](#) or [KoganPage.com](#)